

## Increasing export turnover

15th of May 2023. The net sales of ANY Security Printing Company PLC for the first quarter of 2023 amounted to HUF 11.2 billion, and exports continued to grow, with HUF 4.8 billion coming from external markets.

Net sales of ANY Security Printing Company PLC for the first quarter were HUF 11.2 billion, HUF 410 million lower than the base period of the previous year, which was higher due to one-off project work. Exports equalled HUF 4.8 billion, HUF 1 billion, 26% higher than the same period last year. Consolidated EBITDA was HUF 1451 million. The consolidated profit for the period is HUF 474 million.

*„Good news: the share of export sales in turnover rose to 43%. Both security products and solutions and card manufacturing and personalisation segments saw revenue growth, thanks to higher demand for passport and paper-based security documents and card documents. Our results were impacted by unfavourable exchange rate movements, rising interest rates and, most significantly, a surge in energy costs. Long-term contracts provide security for the Company, but in such cases, we can rarely incorporate the increase in cost elements into prices.*

*Large-scale developments continue at the Printing House. Thus, in the second half of the year, we will see a notable increase in our passport production capacity and, thanks to advanced technology, the production of security products will become more cost-effective. We expect significant growth in international markets.” – added Gábor Zsámboki, CEO of ANY Security Printing Company PLC.*

ANY Security Printing Company PLC