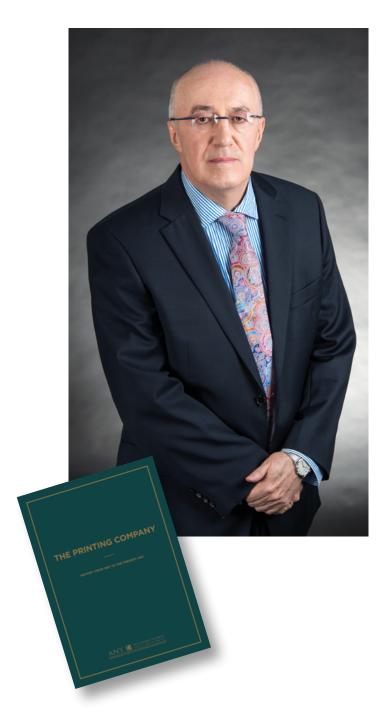
# ANNUAL REPORT 2016





#### CHAIRMAN'S LETTER



#### DEAR SHAREHOLDERS.

ANY Security Printing Company PLC has closed a fruitful and successful year. I hope that figures speak for themselves and demonstrate that efforts made last year were rational and useful. The Company pays out a decent dividend again and ANY's share price changed to the pleasure of many of us last year. Those who bought shares when the Corporation entered the stock exchange have already had a full return on their investment through the dividends paid. The share price has doubled and therefore this share is one of the best performing securities in Budapest Stock Exchange. Consequently, the investors positively evaluated the performance in the past decade. The revenues and EBITDA have doubled and our export revenue is now about fourteen times higher than in 2005. Our personnel's performance is praised by these results. Naturally, the Hungarian market is the most important for us, but we also want to be more considerably present in the international market. The export rate is 40% at present. Our objective is to ensure that half of our products will be supplied to our foreign clients in the coming years, with increasing sales revenues. In addition to Europe, Africa is the continent where ANY's name has a good reputation in many countries, they trust in us and like our products.

The competitive strategy, innovative approach of our colleagues and modern company culture can be a pledge of successes in the next decade. The history of the Printing Company began 165 years ago, the first stamps printed in Hungary were produced here and one of the most state-of-theart electronic ID cards in the European Union was also born here last year. We summarized the story of a century and a half in a book that you can download from this page. Just click here. The annual report is always a snapshot. Based on the few lines above (or even more efficiently from the book), you may also perceive the progress all the way up to the end of 2016, and hopefully you

28<sup>th</sup> April, 2017

Ar Ordis Áto>

Chairman of the Board of Directors

will be pleased with it in 2017 as well.

# LEADING SECURITY PRINTING COMPANY IN CENTRAL AND EASTERN EUROPE

ANY Security Printing Company Group consists of ten companies. There are 3 sites in Hungary, 2 in Romania and one each in Slovakia and Moldova. This group of companies is a security and business form producing company with one of the highest revenue. The Company's shares have been listed on the Budapest Stock Exchange in the premium category since 2005. Its financial situation is characterised by stable and efficient operation. Its development is supported by its innovative products and its organic growth in the Central and Eastern European and African regions. ANY Security Printing Company's strategy is focused on secure person and product identification and payment-related products. The Company's activities are characterised by references such as the production of Hungarian electronic ID documents and the personalisation of biometric passports.

### Strategic products

#### **SECURITY FORMS**

Our company personalises Hungarian biometric passports and numerous other documents. Its manufacturing technology makes it possible to produce several billion tax stamps and excise stamps and luncheon vouchers. Its Document Security Laboratory offers a number of custom-developed products from document printers and security inks to paper additives and special verification devices.

#### ID AND BANK CARDS

Our Company has experience in the production of more than 500 million cards for the Hungarian and international market including documents, bank and commercial cards. In addition to contact and contactless card documents – the new Hungarian eID card –, MasterCard and Visa chip cards, it offers a full range of card solutions with its self-developed loyalty system.

#### **BUSINESS FORMS**

Our Company produces pre-printed forms for business purposes, invoices, notification letters – from printing through personalisation and enveloping to mailing. Its production technology is characterised by special products such as gaming tickets, election forms and various documents of values – from meal vouchers to stamps.



#### TOTAL NET SALES

**17%** 

HUF 24.9 BILLION

#### **EXPORT SALES**

**11%** 

HUF **9.2** BILLION

**EBITDA** 

**31%** 

HUF 3.0 BILLION

**NET PROFIT** 

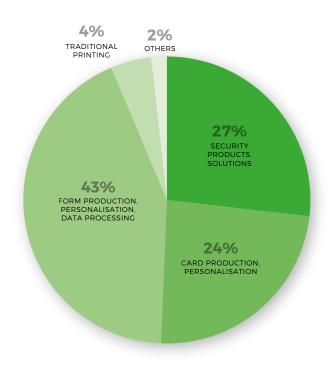
**A** 29%

HUF **1.2** BILLION

# RECORD BREAKING EXPORT SALES, OUTSTANDING PROFIT IN 2016

Sales revenue of ANY Group amounted to HUF 24.9 billion in 2016 increased by 17%, HUF 3.5 billion, compared to previous year. Export sales revenue was HUF 9.2 billion with an increase of 11%, which is 37% export ratio compared to total ANY Group sales. Net profit was HUF 1,202 million, of which HUF 126 million originates from a one-off item in other income accounted for the purchase of ANY Ingatlanhasznosító Kft.

#### SALES RATIO BY PRODUCT SEGMENTS



#### **MANAGEMENT**

#### Board of Directors

Dr. Ákos Erdős *chairman* Gábor Zsámboki *vice-chairman* Tamás Erdős György Gyergyák Péter Kadocsa Erwin Fidelis Reisch

#### Supervisory Board

Dr. Tamás Sárközy *chairman* Dr. Istvánné Gömöri *vice-chairman* Ferenc Berkesi Dr. Imre Repa Dr. János Stumpf Dr. Erzsébet Novotny

#### Management

Gábor Zsámboki chief executive officer
László Balla deputy chief executive officer
Ferenc Berkesi chief security officer
Tamás Karakó chief financial officer
Gábor Péter chief information officer
Dr. Lajos Székelyhídi chief research and development officer
Zoltán Tóth chief technical and production officer

Zoltán Tóth chief technical and production officer Patrícia Antal-Császár human resources director András Huszár logistics director Dr. Mihály Iszály director Kristóf Kalauz plant director, Security Printing Product Centre

Róbert Keczeli international tender director Attila Kis-Fleischmann marketing director Emil Knieszner information security director

Balázs Pfalzgráf controlling director

Nikoletta Sajó *export director* 

Gergő Szántay development director

Norbert Szász director of IT development and operations Dr. Ádám Szobota administration and coordination director

#### **SUMMARY**

- Net sales of ANY PLC for 2016 amounted to HUF 24.9 billion which is higher by HUF 3.5 billion (17%) than in the previous year. Changes in case of strategic product segments were as follows: sales of security products, solutions exceeded to HUF 6.7 billion, which is by HUF 0.5 billion (9%) higher than the figure in the basis period; sales of card production, personalisation exceeded to HUF 5.9 billion, which shows an increase by HUF 1.8 billion (42%) compared to the similar period of the last year, whilst sales of segment of form production, personalisation, data processing were HUF 10.7 billion, which shows an increase of HUF 1.5 billion (16%) compared to year 2015. Ratio of strategic products segments in total net sales was 94% in the basis period.
- Export sales of the Company amounted to HUF 9.2 billion, showing a 11% growth until 31st December, 2016, which represents a 37% export sales ratio.
- Consolidated net income after interest income, taxation, non-controlling interest and negative goodwill accounted as a revenue is HUF 1,202 million, which shows an increase of HUF 270 million (29%) compared to the previous year's same period.

- Negative goodwill was accounted for due to the purchase of ANY Ingatlanhasznosító Kft. quota therefore HUF 126 million one-off item is in the line of other revenues. The reason for one-off item is that the purchase price of the Company's quota owning the real estates was lower than the market price of the related real estates at the date of property acquisition and therefore, one-off other revenue was accounted for in accordance with IFRS rules.
- Adjusted consolidated EBITDA is HUF 2,851 million, an increase of HUF 574 million (25%) compared to 2015 base period due to the sales increase in the strategic segments.
- Adjusted consolidated operating income is HUF 1,843 million, which is HUF 477 million (35%) higher than the profit for the base period.
- After the elimination of the one-off item mentioned above, consolidated net profit is HUF 1,076 million, which means an increase by HUF 144 million (15%) compared to 2015.

# MAIN FINANCIAL DATA AND INDICATORS (IFRS CONSOLIDATED)

Name	FY 2015, in HUF millions	FY 2016, in HUF millions
Financial situation		
Non-current assets	4,182	7,620
Total assets	11,421	15,374
Shareholder's equity	6,892	7,374
Main categories of results		
Net sales	21,366	24,911
EBITDA	2,277	2,977
Profit after tax	1,266	1,585
Main indicators		
Return on sales (ROS) %	4.4%	4.8%
Return on equity (ROE) %	13.5%	16.3%
Earning per share (EPS) HUF	65	84

#### Sales of product groups

The breakdown of net sales by category is presented in the table below:

Sales categories	FY 2015 in HUF millions (A)	FY 2016 in HUF millions (B)	Change in HUF millions (B—A)	Change % (B/A—1)
Security products and solutions	6,139	6,680	541	8.81%
Card production and personalization	4,186	5,937	1,751	41.83%
Form production and personalization, data processing	9,205	10,715	1,510	16.40%
Traditional printing products	1,106	1,143	37	3.35%
Other	730	436	(294)	-40.27%
Total net sales	21,366	24,911	3,545	16.59%

ANY PLC had consolidated net sales of HUF 24,911 million in 2016, which is HUF 3,545 million (17%) higher than the sales for the base period.

Sales of **security products and solutions** came to HUF 6,680 million in 2016 which means an increase of HUF 541 million (9%) compared to the base period due to the higher sales of document security products.

The Company's revenues from **card production and personalisation** totalled HUF 5,937 million in the period of reference, a HUF 1,751 million (42%) increase compared to year 2015. The growth of the segment was caused mainly by the higher volume of card document production and personalisation.

The Company's revenues from **form production**, **personalisation** and **data processing** came to HUF 10,715 million in 2016, a HUF 1,510 million (16%) higher than the sales for the base period. The change is due to the sales revenue of the referendum and the growing sales export of form production and personalisation and the expansion of connected logistic services.

Sales of **traditional printing products** amounted to HUF 1,143 million in the period of reference, which means a HUF 37 million (3%) increase compared to the previous year's similar period.

**Other sales** totalled HUF 436 million in 2016, which is a decrease of HUF 294 million (40%). This segment mainly comprises revenues from the sale of commercial materials and goods.

#### Export sales by categories:

Sales categories	FY 2015 in HUF millions (A)	FY 2016 in HUF millions (B)	Change in HUF millions (B—A)	Change % (B/A–1)
Security products and solutions	598	471	(127)	-21.24%
Card production and personalization	296	318	22	7.43%
Form production and personalization, data processing	7,074	8,101	1,027	14.52%
Traditional printing products	5	10	5	100.00%
Other	375	328	(47)	-12.53%
Total export sales	8,348	9,228	880	10.54%
Export %	39.07%	37.04%		

Export sales amounted to HUF 9,228 million at the end of 2016, which is a 11% increase compared to a year earlier, representing a 37% export sales ratio.

There was a significant growth (15%) in the field of form production, personalisation and connected logistic services, at the end of the period was HUF 8,101 million, increased by HUF 1,027 million.

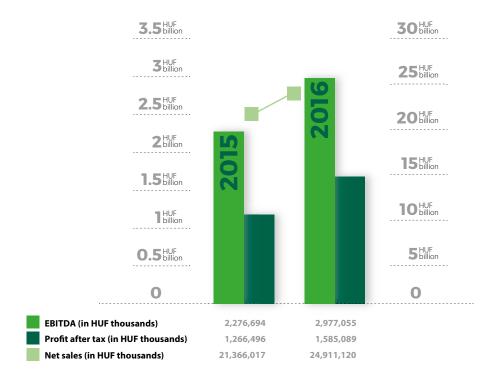
#### Financial analysis

The table below presents the calculation of operating income according to the so-called "total cost accounting" method:

Description	2015 Q1—Q4 in HUF millions (A)	2016 Q1—Q4 in HUF millions (B)	2016 Q1—Q4 in HUF millions, adjusted*(C)	Change in HUF millions (C—A)	Change % (C/A—1)
Net sales	21,366	24,911	24,911	3,545	16.59%
Capitalized value of assets produced	286	258	258	(28)	-9.79%
Material expenses	14,345	16,145	16,145	1,800	12.55%
Personnel expenses	4,770	5,601	5,601	831	17.42%
Depreciation	911	1,008	1,008	97	10.65%
Other expenses	260	446	572	312	120.00%
Operating income	1,366	1,969	1,843	477	34.92%
Net profit	932	1,202	1,076	144	15.45%
EBITDA	2,277	2,977	2,851	574	25.21%
EBITDA margin (%)	10.66%	11.95%	11.44%		

<sup>\*</sup> Due to the acquisition of ANY Ingatlanhasznosító Kft., negative goodwill accounted as other revenue in accordance with IFRS

#### PROFITABILITY OF ANY GROUP IN THE YEARS 2015 AND 2016



Net sales totalled HUF 24,911 million in 2016, which is a HUF 3,545 (17%) million increase compared to the figure for the same period of last year.

Adjusted operating income came to HUF 1,843 million, an increase of HUF 477 million (35%) compared to the previous year. The Company's profitability increased due to the increase of net sales in strategic segments.

Gross profit totalled HUF 7,692 million, which means a 31% gross margin. General (SG&A) expenses amounted to HUF 5,277 million in 2016, which equals 21% of net sales. Material expenses increased by HUF 1,800 million (13%) in the reference period, due to the higher net sales.

The capitalized value of own performance line shows the capitalized value of assets produced and the change in inventories manufactured. These figures were driven mainly by the change in inventories in both periods presented; the most significant of these is the value of unfinished production connected with security and card products.

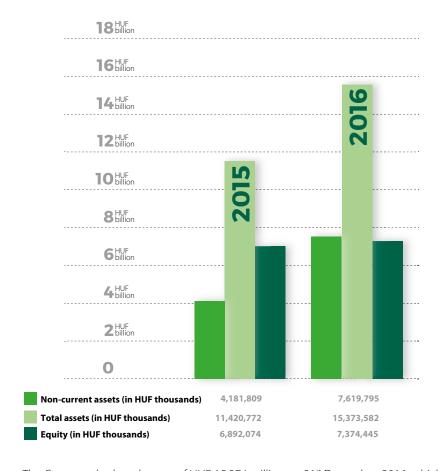
Personnel expenses totalled HUF 5,601 million, which is 17% higher than in the base period due to the higher net sales revenue and to the bonuses for the extraordinary achievement in the last years.

Adjusted EBITDA amounted to HUF 2,851 million due to the change in operating income and depreciation, which represents an increase of HUF 574 million (25%). Therefore, the EBITDA margin amounts to 11.4%.

Net interest income amounted to -103 million HUF in 2016, which contains interests paid for the long term loan connected to real-estates purchase, for the short term loan connected to working capital and for the leases connected to capital expenditures.

Net income – after financial operations, taxation and minority interest – came to HUF 1,076 million in 2016, an increase of 15% compared to the similar period of the previous year.

#### FINANCIAL SITUATION OF ANY GROUP IN THE YEARS 2015 AND 2016



The Company had total assets of HUF 15,374 million on 31st December, 2016, which increased significantly by HUF 3,953 million compared to the previous year-end.

Receivables amounted to HUF 3,445 million which represents a HUF 453 million (15%) increase compared to the 2015 year-end figure due to sales increased.

Cash and bank totalled HUF 865 million which represents a HUF 51 million increase compared to the 2015 year-end figure.

Inventories totalled HUF 2,144 million, which is a HUF 115 million (6%) increase compared to the 31st December, 2015 figure.

Other current assets and prepayments amounted to HUF 1,299 million, which is a HUF 104 million decrease, compared to the prior year-end figure.

The balance of property, plant and equipment at the end of December, 2016 was HUF 7,230 million, an increase of 92% compared to the end of 2015, due to acquisition of the real estate company ANY Ingatlanhasznosító Kft. quota and purchase of production machineries.

Goodwill amounted to HUF 335 million that is the same amount as at the end of previous year.

Accounts payable totalled HUF 2,467 million, HUF 411 million (14%) lower compared to the end of December, 2015. The reasons of the change were the decreasing supplier balance and creditor invoices arriving after the balance sheet preparation date which were posted as other liabilities.

Other payables and accruals amounted to HUF 1,659 million, which is an increase by HUF 609 million, due to mainly late creditor invoices mentioned previously.

Lease liability relating to the purchase of fixed assets HUF 779 million, from which HUF 515 million long-term part, HUF 264 million short-term liability. Due to the technological improvements lease liability increased by HUF 466 million.

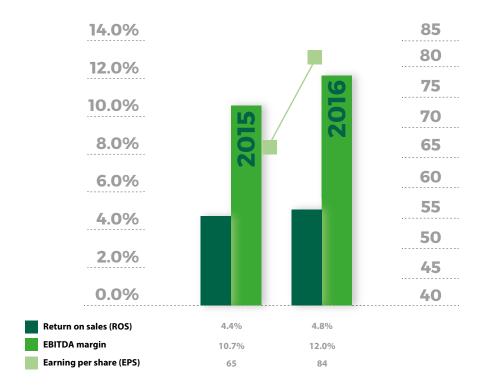
Long-term loan amount HUF 1,827 million, from which HUF 1,630 million long-term part, HUF 197 million short-term liability relating to the purchase of the Company's quota owning the real estates

The Company's operation was financed by short term loans which reached HUF 1,036 million on 31st December, 2016.

#### Changes in equity items:

In HUF millions	Share capital	Capital reserve	Retained earnings	Treasury shares	Total
1st January, 2015	1,450	251	4,912	(455)	6,158
Dividend	_	-	(1,080)	_	(1,080)
Profit / (loss) for the year	-	-	932	_	932
31st December, 2015	1,450	251	4,764	(455)	6,010
1 <sup>st</sup> January, 2016	1,450	251	4,764	(455)	6,010
Dividend	-	-	(962)	_	(962)
Profit / (loss) for the year	-	-	1,202	_	1,202
31st December, 2016	1,450	251	5,004	(455)	6,250

#### MAIN INDICATORS OF ANY GROUP IN THE YEARS 2015 AND 2016



Higher profitability of ANY Security Printing Company Group in 2016 is mainly the result of the strategic product segments. EBITDA margin amounted to 12% while return on sales was 4.8%. Earnings per share are HUF 84.

The Board of Directors has examined the operation of the Company's internal controls and concluded that it was effective. It has not found any event when there was a deviation from internal controls.



Deloitte Auditing and Consulting Ltd. H-1068 Budapest, Dózsa György út 84/C, Hungary H-1438 Budapest, P.O.Box 471, Hungary

Tel: +36 (1) 428-6800 Fax: +36 (1) 428-6801 www.deloitte.hu

Registered by the Capital Court of Registration Company Registration Number: 01-09-071057

Translation of the Hungarian original

#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of ANY Biztonsági Nyomda Nyrt.

#### **Opinion**

We have audited the financial statements of ANY Biztonsági Nyomda Nyrt. (the "Company") for the year 2016 which comprise the balance sheet as at December 31, 2016 (which shows an equal amount of total assets and total liabilities of thHUF 9,516,327 and an after-tax profit for the year of thHUF 812,943), as well as the related profit and loss account for the year then ended and the notes to the financial statements including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at December 31, 2016 and its financial performance for the year then ended in accordance with Act C of 2000 on Accounting (hereinafter: "the Accounting Act") effective in Hungary.

#### Basis for the opinion

We conducted our audit in accordance with the Hungarian National Standards on Auditing and the effective Hungarian laws and other regulations on audits. Our responsibilities under these standards are further described in the "The auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the Company in compliance with the Hungarian ethical requirements pertaining to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with the same ethical requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter

#### Related audit procedures

#### Valuation of long-term participations in affiliated companies

(See Sections 2.3 and 3.3 of the Notes to the Financial Statements for the details)

The Company's Financial Statements includes long-term participations in affiliated companies in net amount of HUF 1,653,325 thousand.

Management conducts regular impairment tests (at least once a year) to assess whether there is a need to record impairment with respect to the long-term participations in affiliated companies.

Impairment testing of long-term participations in affiliated companies is based on discounted cash flow model and application of this model requires assumptions, professional judgements by the management (e.g. discount rates applied, growth rates, fx rates, etc.).

They also examine during the evaluation that the carrying value of the investments permanently and significantly exceed their recoverable amount.

Based on the significance of the above described circumstances the valuation of longterm participations in affiliated companies was identified as a key audit matter. During our audit procedures regarding the valuation of long-term participations in affiliated companies we focused on the testing of the appropriateness of the assumptions applied by management. We performed the following procedures:

- Evaluating whether the model used by management complies with the requirements of Accounting Act,
- Validating the assumptions used to calculate the discount rates and growth rates,
- Analyzing the future projected cash flows used in the model to determine whether they are reasonable and supportable given the expected future performance of given investment,
- Comparing the projected cash flows and growth rates, against historical performance to test the accuracy of management's projections.

We also evaluated the appropriate application of the relevant accounting standards and disclosures.

#### Other information

Other information comprises the information included in the business report of ANY Biztonsági Nyomda Nyrt. for 2016, which we obtained prior to the date of this auditor's report, and the management summary as part of the annual report, which is expected to be made available to us after that date, but does not include the financial statements and our auditor's report thereon. Management is responsible for the other information and for the preparation of the business report in accordance with the relevant provisions of the Accounting Act and other regulations. Our opinion on the financial statements provided in the section of our report entitled "Opinion" does not apply to the other information.

Our responsibility in connection with our audit of the financial statements is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Furthermore, in accordance with the Accounting Act, our responsibilities regarding the business report also include reviewing the business report to assess whether the business report was prepared in

accordance with the relevant provisions of the Accounting Act and other regulations, if any, including the assessment whether the business report complies with the requirements of Section 95/B (2) e) and f) of the Accounting Act. Furthermore, in accordance with the Accounting Act we shall make a statement whether the information referred to in Section 95/B (2) a)-d), g) and h) has been provided in the business report.

In our opinion, the business report of ANY Biztonsági Nyomda Nyrt. for 2016 corresponds to the financial statements of ANY Biztonsági Nyomda Nyrt. for 2016 and the business report was prepared in accordance with the provisions of the Accounting Act. The information referred to in Section 95/B (2) a)-d), g) and h) of the Accounting Act has been provided.

As the Company is not subject to additional requirements under any other regulation in connection with the business report, our opinion on the business report does not include an opinion under Section 156 (5) h) of the Accounting Act.

In addition to the above, based on the information obtained about the Company and its environment, we must report on whether we became aware of any material misstatements in the other information that we obtained prior to the date of this auditor's report and, if so, on the nature of such material misstatements. We have nothing to report in this regard.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

#### Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the Account Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### The auditor's responsibilities for the audit of the financial statements

Our objectives during the audit are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue, on the basis of the above, an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Hungarian National Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error, and they are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the Hungarian National Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
detecting a material misstatement resulting from fraud is higher than for one resulting from error,
as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
of internal control;

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify the opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the Company's internal control that we identify during the audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partners on the audit resulting in this independent auditor's report are the signatories of the report.

Budapest, March 6, 2017

The original Hungarian version has been signed.

Tamás Horváth on behalf of Deloitte Auditing and Consulting Ltd. and as a statutory registered auditor

Deloitte Auditing and Consulting Ltd. 1068 Budapest, Dózsa György út 84/C. Registration number: 000083

Registration number of statutory registered auditor: 003449

## Consolidated Statement of Financial Position

In HUF thousands	Notes	31st December, 2016	31st December, 2015
Current assets:			
Cash and bank	3	865,496	814,876
Accounts receivables	4	3,445,270	2,992,385
Inventories	5	2,143,714	2,028,222
Other current assets and prepayments (without current tax receivable)	6	1,121,160	1,168,025
Current tax receivables	6	178,147	235,455
Total current assets		7,753,787	7,238,963
Non-current assets:			
Property, plant and equipment	7	7,229,706	3,757,640
Goodwill	8	335,009	335,009
Intangibles	9	50,066	80,434
Other assets		5,014	8,726
Total non-current assets		7,619,795	4,181,809
Total assets		15,373,582	11,420,772
Current liabilities:			
Trade accounts payables		2,467,331	2,878,441
Short term part of lease liabilities	22	264,267	105,631
Other payables and accruals (without current tax liabilities)	10	965,991	709,122
Current tax liabilities	10	692,962	340,519
Short term loans	11	1,035,947	83
Total current liabilities		5,426,498	4,033,796
Long term liabilities:			
Deferred tax liability	18	302,121	243,289
Long term part of lease liabilities	22	515,231	207,850
Long term loans	11	1,632,839	_
Other long term liabilities		122,448	43,763
Total long term liabilities		2,572,639	494,902
Shareholders' equity:			
Share capital	12	1,449,876	1,449,876
Capital reserve	14	250,686	250,686
Retained earnings	14	5,004,574	4,763,751
Treasury shares	13	(455,048)	(455,048)
Total owners' equity		6,250,088	6,009,265
Non controlling interest	14	1,124,357	882,809
Total shareholders' equity		7,374,445	6,892,074
Total liabilities and shareholders' equity		15,373,582	11,420,772

# Consolidated Statement of Comprehensive Income

In HUF thousands	Notes	FY 2016	FY 2015
Net sales	15	24,911,120	21,366,017
Cost of sales	17	(17,219,214)	(15,135,453)
Gross profit		7,691,906	6,230,564
Selling general and administration	17	(5,276,526)	(4,604,737)
Gain on sale of fixed assets		8,087	18,829
Foreign currency (loss) / gain		10,700	(10,508)
Other expense, net	16	(464,805)	(268,576)
Operating income		1,969,362	1,365,572
Interest income		15,862	12,232
Interest expense		(118,862)	(23,075)
Profit before tax and non-controlling interest		1,866,362	1,354,729
Deferred tax income / (expense)	18	(58,058)	4,846
Income tax expense	18	(212,832)	(141,174)
Profit after tax		1,595,472	1,218,401
Other comprehensive income for the year	19	(10,383)	48,095
Total comprehensive income for the year		1,585,089	1,266,496
Profit attributable to :			
Shareholders of the Company		1,202,475	931,702
Non-controlling interests		382,614	334,794
Earnings per share (EPS):			
Basic (HUF per share)	20	84	65
Fully diluted (HUF per share)	20	84	65
Dividend per share paid (DPS)		67	75

# Consolidated Statement of Changes in Shareholders' Equity

In HUF thousands	Issued Capital	Capital Reserve	Retained Earnings	Treasury Shares	Non-controlling Interest	Total
1st January, 2015	1,449,876	250,686	4,912,058	(455,048)	680,527	6,838,099
Dividend paid (after FY 2014)	_	-	(1,080,009)	_	_	(1,080,009)
Dividend paid to minority shareholders (after FY 2014 income)	_	_	-	_	(128,087)	(128,087)
FX difference to dividend paid to minority shareholders	-	_	_	_	791	791
FX difference to equity to non-controlling interests	-	-	-	_	(5,216)	(5,216)
Total comprehensive income attributable to non-controlling interests	_	_	_	_	334,794	334,794
Total comprehensive income attributable to owners of the Company	-	_	931,702	-	-	931,702
31st December, 2015	1,449,876	250,686	4,763,751	(455,048)	882,809	6,892,074
Dividend paid (after FY 2015)	_	_	(961,652)	_	_	(961,652)
Dividend paid to minority shareholders (after FY 2015 income)	-	-	-	-	(127,374)	(127,374)
FX difference to dividend paid to minority shareholders	-	-	-	-	(546)	(546)
FX difference to equity to non-controlling interests	_	_	_	-	(13,146)	(13,146)
Total comprehensive income attributable to non-controlling interests	-	-	-	-	382,614	382,614
Total comprehensive income attributable to owners of the Company	-	-	1,202,475	-	-	1,202,475
31st December, 2016	1,449,876	250,686	5,004,574	(455,048)	1,124,357	7,374,445

## Consolidated Statement of Cash flow

In HUF thousands	Notes	FY 2016	FY 2015
Cash flows from operating activities:			
Profit before tax and non-controlling interest		1,866,362	1,354,729
of which foreign currency (loss) / gain		10,700	(10,508)
IFRS effect of negatives goodwill		(126,104)	_
Depreciation cost of fixed assets	7	977,325	891,629
Amortization cost of intangibles	9	30,368	19,493
Foreign exchange differences on the line of the other comprehensive income		(9,609)	1,192
Changes in provisions		75,539	(2,838
Gain on sale of property, plant and equipment		(8,087)	(18,829
Interest expense		118,862	23,075
Interest income		(15,862)	(12,232
Operating cash flow before working capital changes		2,908,794	2,256,219
Changes in accounts receivable and other current assets	4, 6	(239,764)	(700,995
Changes in inventories	5	(219,747)	(462,397
Changes in accounts payables and accruals	10	198,955	496,09
Cash provided by operations		2,648,238	1,588,918
Interest income		(119,617)	(22,320
Interest expense		14,792	3,79
Taxes paid, net	18	(267,038)	(119,785
Net cash provided by operating activities		2,276,375	1,450,608
Cash flows from investing activities:			
Purchase of property, plant and equipment		(4,429,207)	(1,319,673
Proceeds on sale of property, plant and equipment		89,053	32,990
Development costs	9	_	(59,317
Net cash flow used in investing activities		(4,340,154)	(1,346,000
Cash flows from financing activities:			
Non-controlling interest changes		(141,066)	(132,512
of which dividend paid to minority shareholders		(127,374)	(128,087
of which FX diff. to dividend of minority shareholders		(546)	79
of which FX diff. to equity of non-controlling interests		(13,146)	(5,216
Changes in short term loans	11	1,035,864	(45,370
Purchase of treasury shares	13	_	-
Changes in loans to employees		3,712	4,960
Changes in long term debt	11	1,711,524	_
Changes of capital lease obligations	22	466,017	311,464
Dividend paid		(961,652)	(1,080,009
Net cash flow used in financing activities		2,114,399	(941,467
Changes in cash and cash equivalents		50,620	(836,859)
Cash and cash equivalents at beginning of period		814,876	1,651,735
Cash and cash equivalents at end of the period	3	865,496	814,876

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. General

ANY Security Printing Company Public Limited Company by Shares (ANY PLC or the Company) is a limited liability company incorporated under the laws of the Republic of Hungary. The Company operated as a State enterprise until 1992 when it was transformed into a limited liability company (Rt.). The Company's registered office is located at Halom u. 5, Budapest, District 10.

As of 31st December, 2016 – based on the Company's share book – the following owners have more than 5% voting right or the following groups of investors own the Company:

Investor	Voting right (%)	Ownership (%)
Owners above 5% share:		
EG CAPITAL LLC (*)	11.98%	11.62%
DIGITAL FOREST LLC (**)	6.97%	6.76%
AEGON ALFA SZÁRMAZTATOTT ALAP	7.43%	7.20%
Owners below 5% share:		
Domestic Institutional Investors	26.92%	26.11%
Foreign Institutional Investors	20.42%	19.79%
Foreign Individual Investors	0.32%	0.32%
Domestic Individual Investors	22.37%	21.69%
Management, employees	3.17%	3.07%
Treasury shares	0.00%	3.03%
Other	0.42%	0.41%

<sup>(\*)</sup> The Chairman of the Board of Directors of ANY Security Printing Company PLC as owner of EG Capital LLC has a further indirect ownership through Fortunarum Kft.

<sup>(\*\*)</sup> Based on the AGM of 31st March, 2014 the Tamás Erdős has been elected as a member of the Board of Directors of ANY Security Printing Company PLC has indirect ownership.

ANY PLC produces security products and solutions (tax stamps. stickers with security elements), plastic and paper cards (document cards, bank and telephone cards, as well as commercial cards), personalized business and administration forms, as well as conventional printing products.

The consolidated subsidiaries of the Company at 31st December, 2016 are as follows:

Name of the Company	Location of registry and operations	Equity	Share of ownership	Voting right <sup>1</sup>	Classification <sup>2</sup>
Gyomai Kner Nyomda Zrt.	Hungary	HUF 200,000,000	98.98%	98.98%	L
Specimen Zrt. (****)	Hungary	HUF 100,000,000	100.00%	100.00%	L
ANYpay Fizetési Megoldások Zrt. (*****)	Hungary	HUF 50,000,000	100.00%	100.00%	L
Techno-Progress Kft.	Hungary	HUF 5,000,000	100.00%	100.00%	L
ANY Ingatlanhasznosító Kft. (******)	Hungary	HUF 3,000,000	100.00%	100.00%	L
Zipper Services S.R.L. (*****)	Romania	RON 476,200	50.00%	50.00%	L (*)
Tipo Direct Serv S.R.L. (***)	Moldavian Democratic Republic	30,308 MDL	50.00%	50.00%	L
Zipper Data S.R.L. (**)	Romania	1,584,110 RON	50.00%	50.00%	L (*)
Direct Services O.O.D.	Bulgaria	BGN 570,000	50.00%	50.00%	L (*)
Slovak Direct S.R.O.	Slovakia	SKK 1,927,000	100.00%	100.00%	L

<sup>&</sup>lt;sup>1</sup> Voting rights that entitle the holder to participate in decision making at the general meeting of the company included in consolidation.

Romanian Zipper Data S.R.L. was merged into also Romanian Zipper Services S.R.L. on 31<sup>st</sup> December, 2016.

<sup>&</sup>lt;sup>2</sup> Fully controlled subsidiaries (L); Joint ventures (K); Associated undertakings (T).

<sup>(\*)</sup> Classification as subsidiary is the result of the co-operational agreement signed by the co-owner of the Company.

<sup>(\*\*)</sup> Zipper Data SRL is the member of consolidation circle since 1<sup>st</sup> February, 2011. The name of the company changed from GPV Mail Services SRL to Zipper Data SRL in October, 2011.

<sup>(\*\*\*) 100</sup> per cent subsidiary of Zipper Services SRL, it has been consolidated since 1st January, 2011.

<sup>(\*\*\*\*)</sup> Specimen Zrt. has been 100% owned subsidiary of ANY Security Printing Company PLC since 1st June, 2013.

<sup>(\*\*\*\*\*) 100</sup> per cent subsidiary of Specimen Zrt., it has been consolidated since 21st November, 2013.

<sup>(\*\*\*\*\*\*)</sup> The name of the company changed from Tipo Direct SRL to Zipper Services SRL in 17th June, 2014.

<sup>(\*\*\*\*\*\*\*)</sup> ANY Ingatlanhasznosító Kft. has been 100% owned subsidiary of ANY Security Printing Company PLC since 3rd March, 2016.

## 2. Significant accounting policies

#### BASIS OF PREPARATION

The accounting records of ANY Security Printing PLC and the Hungarian subsidiaries are compiled according to accounting principles generally accepted in Hungary ("HAS"), while accounting records of foreign subsidiaries are compiled according to accounting principles generally accepted in their own countries, though in order for preparing the consolidated financial statements consolidation packages are compiled according to HAS. These supplementary consolidated financial statements have been compiled primarily for the requirements of relevant sections of Hungarian Act on Accounting to companies listed on the Stock Exchange, and therefore contain reclassifications and alterations in order to they comply with the International Financial Reporting Standards ("IFRS").

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (the "EU"). IFRS as adopted by the EU do not currently differ from IFRS as issued by the International Accounting Standards Board (IASB), except for portfolio hedge accounting under IAS 39 which has not been approved by the EU. The Company does not have any transactions which would qualify as a portfolio hedge.

The reporting currency of the Group is the Hungarian Forint ("HUF").

The consolidated financial statements have been prepared on the historical cost basis except for certain properties and financial instruments that are measured at revalued amounts or fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The principal accounting policies are set out below.

Financial Statements are prepared based on the assumption of going concern of the activity of the Group in the foreseeable future.

#### BASIS OF CONSOLIDATION

The consolidated financial statements include the financial statements of ANY PLC and its subsidiaries after elimination of all intercompany transactions and balances, including unrealized intercompany profits. Subsidiaries are those companies in which the Group, directly or indirectly, has an interest of more than one half of the voting rights or otherwise has power to exercise control over the operations.

On acquisition, the assets and liabilities of a subsidiary are measured in the consolidated statements at their fair values at the date of acquisition. The interest of minority shareholders is stated at the minority's proportion of the fair values of the assets and liabilities recognized. Goodwill arising on consolidation represents the excess of the cost of acquisition over the Group's interest in the fair value of the identifiable net assets of a subsidiary, associate or jointly controlled entity at the date of acquisition. Goodwill is included as intangible in the balance sheet, to which impairment loss is calculated, if necessary. For the purpose of impairment test, the value of goodwill is allocated to those Cash Generating Units (hereinafter: CGU) of the Group that probably will have positive effects from the synergies. Those CGU-s, to which goodwill is allocated are subject to goodwill impairment test annually or more often if circumstances indicate any loss in the value of the Unit. If the book value of the goodwill is higher than the fair value of the CGU, impairment loss is accounted on the

goodwill. The impairment loss decreases mainly the value of the goodwill allocated on the CGU, then the remaining amount decreases the net book value of the CGU's other assets, in proportion of the book value of the assets. The goodwill impairment loss once accounted cannot be reversed in the future. On disposal of a subsidiary, associate or jointly controlled entity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal. The goodwill impairment calculation is based upon companies' budgets containing more financial years. Present value of net sales and earnings before interest, tax and depreciation are calculated to the date of year end, using the companies' expected net sales and earnings before interest, tax and depreciation ratio as a discount factor. Thus enterprise values are calculated by using the enterprise value based on the market share price effective on the date of preparing the financial statements and net sales ratio and by using the enterprise value based on the market share price effective on the date of preparing the financial statements and earnings before interest, tax and depreciation ratio of ANY Security Printing Company PLC as a listed company operating in the same sector, which are assessed by the Group in proportion of the ownership regarding the proportional equity and accounted goodwill of the given subsidiary.

The results of subsidiaries acquired or disposed during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

The transactions between the associated enterprises, including unrealized gains and losses as well as realized intra-group gains, were eliminated during consolidation.

The equity and net income attributable to minority interests are shown as separate items in the consolidated financial statements.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash at bank in hand, balances of bank accounts and short-term deposits with an original maturity of three months or less.

#### STATEMENT OF CASH FLOWS

For the cash flow statement the Cash and cash equivalents include cash and the value of bank deposits, as well as other short term (a term of three months or less at the time of their purchase) liquid investments, which may be immediately exchanged for the amount indicated on them, and their conversion does not come with the risk of a change in their value. Statement of cash flow is prepared based upon the indirect cash flow method.

#### **INVENTORY**

Inventory is stated at the lower of cost or net realizable value after making loss-in-value for any obsolete or slow moving items. Cost is determined at standard cost adjusted to actual purchase price at period end. For purchased inventories cost comprises purchase price, possible additional customs, delivery costs, non-refundable taxes and any other costs related to acquiring the inventory. For finished goods and work in progress, cost comprises direct materials, direct labour and an appropriate allocation of manufacturing fixed and variable overheads.

#### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost less accumulated depreciation. Freehold land is not depreciated. Depreciation is provided using the straight-line method at rates calculated to write off the cost of the asset over its expected economic useful life. The rates used are as follows:

■ Buildings 2% to 3%

Leasehold improvements 6%

Machinery and equipment 14.5 to 33%

At each balance sheet date, the Group reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication in accordance with internal or external information that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the amount of such an impairment loss (if any). If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment loss is recognized as an expense immediately.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of PPE is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets.

#### INTANGIBLE ASSETS (EXCEPT FOR GOODWILL)

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with infinite useful lives that are acquired separately are carried at cost less accumulated impairment losses. Amortization is provided at rates between 16.7% and 33% per year.

An item of intangible asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of intangible asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### GOODWILL

Goodwill should be recognised in a business combination as the difference between consideration transferred for expected future economic benefits and the fair value of net assets, if consideration transferred is higher. When book value of goodwill is constantly and significantly higher than fair value due changes in circumstances of expected future economic benefits, goodwill impairment has to be accounted. Impairment calculations are made yearly by the Company.

#### FINANCIAL INSTRUMENTS

All financial assets are recognised and derecognised on trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL), 'held-to-maturity' investments, 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### Fair value of financial instruments

The fair values of financial instruments, consisting of cash, receivables, payables, and obligations under debt instruments, are approximated to their carrying values. The fair values of the Group's existing investments are not readily determinable as the underlying shares are not frequently traded in a well-established and organized market.

#### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For listed and unlisted equity investments classified as AFS, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, including redeemable notes classified as AFS and finance lease receivables, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income.

#### Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

#### **INVESTMENTS**

The Group shows in the investments the amount of parent company's investments in their subsidiaries which has been eliminated in the process of capital consolidation. Other investments different from previous ones are carried at cost, less provision for any permanent diminution in value.

#### **TAXATION**

The amount of company tax is based on the taxation obligation defined according to the law on corporate income tax and dividend taxes, which is modified by the deferred tax.

Deferred taxes are calculated using the balance sheet liability method. Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred tax assets and liabilities are measured using the tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be realized or settled. The measurement of deferred tax liabilities and deferred tax assets reflects the tax consequences that would follow from the manner in which the Group expects, at the balance sheet date, to realize or settle the carrying amount of its assets and liabilities.

Deferred tax assets are recognized only if it is probable that sufficient taxable profits will be available against which the deferred tax assets can be utilized. At each balance sheet date, the Group re-assesses unrecognized deferred tax assets and the carrying amount of deferred tax assets. The Group recognizes a previously unrecognized deferred tax asset to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered. The Group conversely reduces the carrying amount of a deferred tax asset to the extent that it is no longer

probable that sufficient taxable profit will be available to allow the benefit of part or that entire deferred tax asset to be utilized.

#### TREASURY SHARES

Shares repurchased are included in shareholders' equity. Premiums and discounts arising on sale of treasury shares, and differences on repurchase, are credited or debited to retained earnings.

#### REVENUE RECOGNITION

Revenue is recognized at the time goods are dispatched and services rendered by the Group, as this is the point at which the significant risks and rewards of ownership of the goods and services are transferred to the customer.

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue is separated into five different product segment by the Group. The management considers these product segments strategically important. These segments are monitored and these are the basis of evaluating the performance. However, classification of turnover by product segments do not mean that these products can be produced in a clearly separable way in terms of assets and liabilities. According to this preparation of segment reporting under IFRS 8 is not possible.

#### **DIVIDEND AND INTEREST REVENUE**

Dividend revenue from investments is recognised when the shareholder's right to receive payment has been established (provided that it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably). (Dividend realized within the Group will be eliminated during consolidation.)

Interest revenue is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably. Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### **LEASING**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

#### THE GROUP AS LESSEE

Assets held under finance leases are initially recognised as assets of the Group (with similar rights and liabilities as the assets owned by the Group) at their fair value at the inception of the lease, and they are amortised during their economic useful life. The present value of the minimum lease payment is lower than their fair value they are recognized at that.

The principal is accounted as decrease of liability from the lease contract, while interest is accounted as an expense, so that the lease liability decreases at a constant rate during the term of the lease contract.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term. In case when operative lease contract is cancelled before the contractual term is over, all the amounts paid to the lessor as a charge for cancelling the contract are recognised as an expense in the relevant period. Fixed assets mean the cover in Group's leasing transactions.

#### **PROVISIONS**

The Group is involved in a low number of ongoing legal disputes. Based upon historical experience and expert reports, the Group assesses the developments in these cases, and the likelihood and the amount of potential financial losses which are appropriately provided for. The Group recognises provision in case when:

- an entity has a present obligation (legal or constructive) as a result of a past event;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate can be made of the amount of the obligation.

#### CONTINGENT LIABILITIES ACQUIRED IN A BUSINESS COMBINATION

Contingent liabilities acquired in a business combination are initially measured at fair value at the acquisition date. At the end of subsequent reporting periods, such contingent liabilities are measured at the higher of the amount that would be recognised in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* and the amount initially recognised less cumulative amortisation recognised in accordance with IAS 18 *Revenue*.

#### **GOVERNMENT GRANTS**

The Group applies for government grants in order to purchase assets or to finance R+D activities. In both cases government grants are accounted and accrued as other revenue, then accrued revenue is reversed in proportion of the accounted depreciation of the asset purchased or of the R+D capitalised.

#### **EARNINGS PER SHARE**

Basic earnings per share data is calculated based on the weighted average number of shares outstanding during the period excluding treasury held by the Company and employee shares. Fully diluted earnings per share is calculated based on the weighted average number of shares outstanding as calculated for basic earnings per share and as adjusted for giving effect to the assumed issuance of all potentially dilutive securities. Net income is adjusted in the fully diluted earnings per share calculation for any income or expense associated with the potentially dilutive securities.

#### **FOREIGN CURRENCIES**

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the balance sheet date. Exchange differences are recognised in profit or loss in the period in which they arise.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in Currency Units using exchange rates prevailing at the balance sheet date. Income and expense items are translated at the average exchange rates for the period. From the foreign subsidiaries of the Group TipoDirect S.R.L. and Zipper Data S.R.L. keep their books in Romanian Lei, Tipo Direct SERV S.R.L. in Moldavian Lei, Direct Services O.O.D. in Bulgarian Leva, while Slovak Direct S.R.O. keeps its books in EURO. The balances of foreign currency assets and liabilities of the foreign subsidiaries of the Group are retranslated at the relevant MNB (National Bank of Hungary) foreign exchange rate in the consolidated financial statements in the parent company's functional currency (HUF). The details of the conversion have been presented in table 26 Risk Management.

#### INITIAL APPLICATION OF NEW AMENDMENTS TO THE EXISTING STANDARDS AND INTERPRETATION EFFECTIVE FOR THE CURRENT REPORTING PERIOD

The following amendments to the existing standards and new interpretation issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current reporting period:

 Amendments to IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosure of Interests in Other Entities" and IAS 28 "Investments in Associates and Joint Ventures"

– Investment Entities: Applying the Consolidation Exception – adopted by the EU on 22<sup>nd</sup> September, 2016 (effective for annual periods beginning on or after 1<sup>st</sup> January, 2016).

On 18<sup>th</sup> December, 2014 the International Accounting Standards Board issued amendments to International Financial Reporting Standard (IFRS) 10 Consolidated Financial Statements, International Financial Reporting Standard (IFRS) 12 and International Accounting Standard (IAS) 28 Investments in Associates and Joint Ventures. The amendments introduce clarifications to the requirements when accounting for investment entities.

The adoption of the above presented Amendments had no significant impact on the financial statements.

 Amendments to IFRS 11 "Joint Arrangements" – Accounting for Acquisitions of Interests in Joint Operations – adopted by the EU on 24<sup>th</sup> November, 2015 (effective for annual periods beginning on or after 1<sup>st</sup> January, 2016).

The amendments add new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments specify the appropriate accounting treatment for such acquisitions.

The adoption of the above presented Amendment had no significant impact on the financial statements.

 Amendments to IAS 1 "Presentation of Financial Statements" – Disclosure Initiative – adopted by the EU on 18th December, 2015 (effective for annual periods beginning on or after 1st January, 2016).

The amendments aim to improve the effectiveness of disclosure and to encourage companies to apply professional judgement in determining what information to disclose in their financial statements when applying IAS 1.

The adoption of the above presented Amendment had no significant impact on the financial statements.

Amendments to IAS 16 "Property, Plant and Equipment" and IAS 38 "Intangible Assets"

– Clarification of Acceptable Methods of Depreciation and Amortisation – adopted by the EU on 2<sup>nd</sup> December, 2015 (effective for annual periods beginning on or after 1<sup>st</sup> January, 2016).

The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset. The IASB also clarified that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption, however, can be rebutted in certain limited circumstances.

The adoption of the above presented Amendments had no significant impact on the financial statements.

Amendments to IAS 16 "Property, Plant and Equipment" and IAS 41 "Agriculture" – Agriculture: Bearer Plants – adopted by the EU on 23<sup>rd</sup> November, 2015 (effective for annual periods beginning on or after 1<sup>st</sup> January, 2016).

The Amendments change the financial reporting for bearer plants. The IASB decided that bearer plants should be accounted for in the same way as property, plant and equipment in IAS 16 Property, Plant and Equipment, because their operation is similar to that of manufacturing. Consequently, the amendments include them within the scope of IAS 16, instead of IAS 41. The produce growing on bearer plants will remain within the scope of IAS 41.

The adoption of the above presented Amendments had no significant impact on the financial statements.

Amendments to IAS 19 "Employee Benefits" – Defined Benefit Plans: Employee
 Contributions – adopted by the EU on 17th December, 2014 (effective for annual periods beginning on or after 1st February, 2015).

The amendments aim to simplify and clarify the accounting for employee or third party contributions linked to defined benefit plans.

The adoption of the above presented Amendments would have no impact on the financial statements.

Amendments to IAS 27 "Separate Financial Statements" – Equity Method in Separate Financial Statements – adopted by the EU on 18<sup>th</sup> December, 2015 (effective for annual periods beginning on or after 1<sup>st</sup> January, 2016).

The amendments allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.

The adoption of the above presented Amendment had no significant impact on the financial statements.

- Amendments to various standards "Improvements to IFRSs (cycle 2010–2012)" resulting from the annual improvement project of IFRS (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38) primarily with a view to removing inconsistencies and clarifying wording adopted by the EU on 17<sup>th</sup> December, 2014 (amendments are to be applied for annual periods beginning on or after 1<sup>st</sup> February, 2015).
- Amendments to various standards "Improvements to IFRSs (cycle 2012–2014)" resulting from the annual improvement project of IFRS (IFRS 5, IFRS 7, IAS 19 and IAS 34) primarily with a view to removing inconsistencies and clarifying wording adopted by the EU on 15<sup>th</sup> December, 2015 (amendments are to be applied for annual periods beginning on or after 1<sup>st</sup> January, 2016).

The adoption of these amendments to the existing standards and interpretation has not led to any material changes in the Group's financial statements.

#### AMENDMENTS TO THE EXISTING STANDARDS ISSUED BY IASB AND ADOPTED BY THE EU BUT NOT YET EFFECTIVE

At the date of authorisation of these financial statements the following amendments to the existing standards issued by IASB and adopted by the EU were in issue but not yet effective:

• **IFRS 9 "Financial Instruments"** (effective for annual periods beginning on or after 1st January, 2018).

On 24<sup>th</sup> July, 2014 the International Accounting Standards Board issued IFRS 9 Financial instruments, as a replacement of IAS 39 Financial instruments: Recognition and Measurement. The Standard includes requirements for recognition and measurement, impairment, derecognition and general hedge accounting. The version of IFRS 9 issued in 2014 supersedes all previous versions. IFRS 9 does not replace the requirements for portfolio fair value hedge accounting for interest rate risk (often referred to as the 'macro hedge accounting' requirements) since this phase of the project was separated from the IFRS 9 project due to the longer term nature of the macro hedging project.

The application of IFRS 9 might have significant impact on the group financial statement, the Group will analyse the impact after the adoption of the standard by EU.

■ IFRS 15 "Revenue from Contracts with Customers" and further amendments (effective for annual periods beginning on or after 1st January, 2018).

IFRS 15 sets out the requirements for recognizing revenue that apply to all contracts with customers (except for contracts that are within the scope of the Standards on leases, insurance contracts and financial instruments). IFRS 15 replaces the previous revenue Standards: IAS 18 Revenue and IAS 11 Construction Contracts, and the related Interpretations on revenue recognition.

The adoption of the above presented new Standard would have no significant impact on the financial statements.

### NEW STANDARDS AND AMENDMENTS TO THE EXISTING STANDARDS ISSUED BY IASB BUT NOT YET ADOPTED BY THE EU

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the International Accounting Standards Board (IASB) except from the following new standards and amendments to the existing standards, which were not endorsed for use in EU as at [date of publication of financial statements] (the effective dates stated below is for IFRS in full):

■ **IFRS 14 "Regulatory Deferral Accounts"** (effective for annual periods beginning on or after 1<sup>st</sup> January, 2016) – the European Commission has decided not to launch the endorsement process of this interim standard and to wait for the final standard.

On 30<sup>th</sup> January, 2014 the International Accounting Standards Board issued IFRS 14 Regulatory Deferral Accounts, with the objective to specify the financial reporting requirements for "regulatory deferral account balances" that arise when an entity provides goods or services to customers at a price or rate that is subject to rate regulation. IFRS 14 is designed as a limited scope Standard to provide an interim, short-term solution for rateregulated entities that have not yet adopted International Financial Reporting Standards (IFRS).

The adoption of the above presented new Standard would have no impact on the financial statements.

■ IFRS 16 "Leases" (effective for annual periods beginning on or after 1st January, 2019).

The International Accounting Standards Board (IASB) issued IFRS 16 Leases in January, 2016. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor').

At its October, 2015, the IASB decided to require an entity to apply the new Leases Standard for annual periods beginning on or after 1<sup>st</sup> January, 2019 and to permit early application if the entity also applies IFRS 15 Revenue from Contracts with Customers at or before the date of early application.

The aim of the standard is to ensure that assets and liabilities arising under leases are recognised in the statement of the financial position.

IFRS 16 replaces the previous leases Standard, IAS 17 Leases, and related Interpretations (IFRIC 4).

The adoption of the above presented new Standard would have no impact on the financial statements

 Amendments to IFRS 2 "Share-based payment" – Classification and Measurement of Share-based Payment Transactions (issued on 20<sup>th</sup> June, 2016, effective for annual periods beginning on or after 1<sup>st</sup> January, 2018).

The amendments provide requirements on the accounting for: (a) the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments; (b) share-based payment transactions with a net settlement feature for withholding tax obligations; and (c) a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

The adoption of the above presented Amendment would have no significant impact on the financial statements.

Amendments to IFRS 4 "Insurance contracts" – Applying IFRS 9 Financial Instruments
with IFRS 4 Insurance Contracts (issued on 12<sup>th</sup> September, 2016, effective for annual periods
beginning on or after 1<sup>st</sup> January, 2018).

The amendments provide two options for entities that issue insurance contracts within the scope of IFRS 4:

- an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets (the "overlay approach");
- an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4 (the "deferral approach").

The application of both approaches is optional and an entity is permitted to stop applying them before the new insurance contracts standard is applied.

The adoption of the above presented Amendment would have no significant impact on the financial statements.

Amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture and further amendments (effective date was deferred indefinitely until the research project on the equity method has been concluded).

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28 (2011), in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business. A partial gain or loss is recognized when a transaction involves assets that do not constitute a business.

The adoption of the above presented Amendments would have no significant impact on the financial statements.

 Amendments to IFRS 15 "Revenue from Contracts with Customers" – Clarifications to IFRS 15 Revenue from Contracts with Customers (effective for annual periods beginning on or after 1st January, 2018).

The objective of this project is to clarify the guidance in IFRS 15 in respect of issues arising from the discussions of the Transition Resource Group for Revenue Recognition (TRG).

The discussions of the TRG highlighted potential diversity in stakeholders' understanding of some topics in IFRS 15.

Those topics have been referred to the IASB for further consideration. The Board discussed the specific issues arising from the TRG discussions on those topics, and the IASB issued amendments in order to clarify the requirements in IFRS 15.

The adoption of the above presented Amendment would have no significant impact on the financial statements.

 Amendments to IAS 7 "Statement of Cash Flows" – Disclosure Initiative (effective for annual periods beginning on or after 1st January, 2017).

Disclosure Initiative issued by IASB on 29<sup>th</sup> January, 2016. The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. The amendments require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

The adoption of the above presented Amendments would have no significant impact on the financial statements.

 Amendments to IAS 12 "Income Taxes" – Recognition of Deferred Tax Assets for Unrealised Losses (effective for annual periods beginning on or after 1st January, 2017).

The International Accounting Standards Board (the Board) issued amendments to IAS 12 Income Taxes at 19<sup>th</sup> January, 2016. The amendments, Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12), clarify how to account for deferred tax assets related to debt instruments measured at fair value.

IAS 12 provides requirements on the recognition and measurement of current or deferred tax liabilities or assets. The amendments issued clarify the requirements on recognition of deferred tax assets for unrealised losses to address diversity in practice.

Entities are required to apply the amendments for annual periods beginning on or after 1st January, 2017. Earlier application is permitted.

The amendments to the Standard follow on from a recommendation by the International Financial Reporting Interpretations Committee.

The adoption of the above presented Amendments would have no significant impact on the financial statements.

 Amendments to IAS 40 "Investment property" – Transfers of Investment Property (issued on 8th December, 2016, effective for annual periods beginning on or after 1st January, 2018).

The IASB amended the standard to reinforce the principle for transfers into, or out of, investment property in IAS 40 to specify that such a transfer should only be made when there has been a change in use of the property.

The adoption of the above presented Amendment would have no significant impact on the financial statements.

- Amendments to various standards "Improvements to IFRSs (cycle 2014–2016)" resulting from the annual improvement project of IFRS (IFRS 1, IFRS 12 and IAS 28) primarily with a view to removing inconsistencies and clarifying wording (amendments to IFRS 12 are to be applied for annual periods beginning on or after 1st January, 2017 and amendments to IFRS 1 and IAS 28 are to be applied for annual periods beginning on or after 1st January, 2018).
- IFRIC Interpretation 22 "Foreign Currency Transactions and Advance Consideration (issued on 8<sup>th</sup> December, 2016, effective for annual periods beginning on or after 1<sup>st</sup> January, 2018). The interpretation clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.

The adoption of the above presented Interpretation would have no significant impact on the financial statements.

The Group anticipates that the adoption of these standards, amendments to the existing standards and interpretations will have no material impact on the financial statements of the Group in the period of initial application.

Hedge accounting for a portfolio of financial assets and liabilities, whose principles have not been adopted by the EU remains unregulated.

According to the Group's estimates, application of hedge accounting for the portfolio of financial assets or liabilities pursuant to **IAS 39: "Financial Instruments: Recognition and Measurement"**, would not significantly impact the financial statements, if applied as at the end of the reporting period.

# CRITICAL ACCOUNTING JUDGEMENTS AND ESTIMATES BY APPLYING THE ACCOUNTING POLICY

The process of preparing financial statements in accordance with International Financial Reporting Standards requires the use of estimates and assumptions regarding the carrying amounts of assets and liabilities presented in the consolidated financial statements and the Notes.

# CRITICAL ASSUMPTIONS BY APPLYING THE ACCOUNTING POLICY

The Management of the Group had certain assumptions when applying the accounting policy, that can influence the carrying amounts of assets and liabilities presented in the consolidated financial statements (apart from the impact of the estimates, presented at the next point). These assumptions are presented in details in the Notes, but the most important ones are the following:

- The temporary differences calculated with deferred tax liabilities will reverse in the foreseeable future, and the corporate tax rate is 9%, which is effective from 1st January, 2017.
- The outcome of certain contingent liabilities.
- Zipper Services S.R.L., Zipper Data S.R.L. and Direct Services O.O.D. are subsidiaries of the Group although the Group only owns a 50% ownership interest in these companies. Based on the contractual arrangements between the Group and other investors, the Group has the power to appoint and remove the majority of the board of management of these companies that has the power to direct the relevant activities of these companies. Therefore, the management of the Company concluded that the Group has the practical ability to direct the relevant activities of these companies unilaterally and hence the Group has control over these companies.

#### UNCERTAINTIES IN THE ESTIMATES

The process of preparing consolidated financial statements in accordance with International Financial Reporting Standards requires the use of estimates and assumptions regarding the carrying amounts of assets and liabilities presented in the consolidated financial statements and the Notes. These estimates are based on the best knowledge of the Management, in spite of this actual results may differ from estimated amounts. These estimates are presented in details in the Notes, but the most important ones are the following:

- Determining the fair value of Financial Instruments
- Determining the economic useful life of fixed assets
- Calculating the impairment loss on fixed assets and goodwill
- Calculating provisions

# 3. Cash and bank

In HUF thousands	31st December, 2016	31st December, 2015
Cash and cash equivalents	865,496	814,876
Total cash and cash equivalents	865,496	814,876

## 4. Accounts receivables

In HUF thousands	31st December, 2016	31st December, 2015
Trade receivables	3,458,599	3,034,430
Allowance for doubtful debts	(13,329)	(42,045)
Total	3,445,270	2,992,385

The carrying value of trade receivables is fair value. Balance of trade debtors is HUF 3,445 million, which is HUF 453 million (15%) higher than at the end of 2015.

Movement of the allowance in doubtful debts is broken down below:

In HUF thousands	31st December, 2016	31st December, 2015
Balance at the beginning of the year	42,045	61,978
Impairment losses recognised on receivables	5,996	3,154
Impairment losses reversed	(968)	(6,839)
Derecognition of receivables as uncollectable debt	(33,744)	(16,248)
Balance at the end of the year	13,329	42,045

# 5. Inventories

In HUF thousands	31st December, 2016	31st December, 2015
Raw materials	1,310,396	1,221,262
Work in progress	623,156	518,542
Finished goods	436,517	411,344
Goods	41,933	41,107
Cumulated loss in value for inventories	(268,288)	(164,033)
Total	2,143,714	2,028,222

The total amount of inventories is HUF 2,144 million, which increased by HUF 115 million (6%) compared to 31<sup>st</sup> December, 2015. The amount of raw materials and consumables increased by HUF 89 million (7%) compared to the prior period, caused by the higher raw material needs of security products. HUF 105 million (20%) increase was in the amount of work-in-progress due to the ongoing production of security products.

# 6. Other current assets and prepayments

In HUF thousands	31st December, 2016	31st December, 2015
VAT receivable	85,905	177,847
Corporate income tax receivable	70,634	16,428
Other taxes receivable	21,608	41,180
Total current tax receivables	178,147	235,455
Prepayments	582,283	561,713
Of which: revenue recognized but not invoiced	428,806	377,663
Of which: prepaid interest	28,631	27,561
Of which: rental fee of softwares	31,189	23,644
Guarantee receivables	371,434	328,298
Paid VAT of lease fee	-	107,276
Advances paid	10,094	58,612
Of which: advances paid for PP&E	7,591	49,344
Of which: other advances paid	2,503	9,268
Employee loans	32,635	49,991
Other receivables	124,714	62,135
Total other current assets and prepayments	1,121,160	1,168,025
Total other current assets, prepayments and tax receivables	1,299,307	1,403,480

Year-end balance of current tax receivables is HUF 57 million lower than in previous period which caused by the HUF 92 million decrease of VAT receivables, HUF 55 million increase of corporate income tax receivables and the HUF 19 million decrease of other tax receivables.

The significant increase in the amount of prepayments is caused by not invoiced items until preparation of balance sheet at the Romanian subsidiaries. Interest in employees loans are the same for each employee, Hungarian prime rate + 5%.

# 7. Property, Plant and Equipment

In HUF thousands	Land and buildings	Machinery and equipment	Property rights	Vehicles and other equipments	Capital projects	Total
Cost:						
1st January, 2015	696,933	10,429,507	10,767	1,569,549	85,562	12,792,318
Capitalization	34,681	1,097,657	_	98,602	(1,230,940)	_
Additions	_	_	_	_	1,425,057	1,425,057
Disposals and transfers	(1,960)	(384,639)	_	(18,404)	_	(405,003)
31st December, 2015	729,654	11,142,525	10,767	1,649,747	279,679	13,812,372
1st January, 2016	729,654	11,142,525	10,767	1,649,747	279,679	13,812,372
Capitalization	216,872	1,811,731	_	281,600	(2,310,203)	-
Additions	3,636,653	-	_	_	2,075,580	5,712,233
Disposals and transfers	(78)	(366,998)	_	(13,180)	_	(380,256)
31st December, 2016	4,583,101	12,587,258	10,767	1,918,167	45,056	19,144,349
Accumulated deprecia	tion:					
1st January, 2015	237,914	8,018,496	10,767	1,198,179	_	9,465,356
Charge for year	34,588	728,689	_	128,352	_	891,629
Disposals	(1,508)	(282,532)	_	(18,213)	_	(302,253)
31 <sup>st</sup> December, 2015	270,994	8,464,653	10,767	1,308,318	_	10,054,732
1st January, 2016	270,994	8,464,653	10,767	1,308,318	_	10,054,732
Charge for year	99,705	758,228	_	119,392	_	977,325
Additions	969,723	_	_	_	_	969,723
Disposals	(5,133)	(76,072)	_	(5,932)	_	(87,137)
31st December, 2016	1,335,289	9,146,809	10,767	1,421,778	_	11,914,643
Net book value:						
1st January, 2015	459,019	2,411,011	-	371,370	85,562	3,326,962
31st December, 2015	458,660	2,677,872	-	341,429	279,679	3,757,640
31st December, 2016	3,247,812	3,440,449	-	496,389	45,056	7,229,706

Fair value of the PP&E exceeds book value, therefore no impairment loss was calculated. Real estates owned by ANY Ingatlanhasznosító Kft. are on the line Additions. UniCredit Bank Zrt. has EUR 6.500.000 mortgage right on the real estates, covering the risk of the loan of ANY Ingatlanhasznosító Kft.

# 8. Goodwill

In HUF thousands	31st December, 2016	31st December, 2015
Cost	335,009	335,009
Goodwill	335,009	335,009

## COST

In HUF thousands	31st December, 2016	31st December, 2015
Balance at beginning of year	335,009	335,009
Balance at end of year	335,009	335,009

## ACCUMULATED IMPAIRMENT LOSSES

At the end of the year the Group examined goodwill's remunerative value and recognized that there was no need to account impairment losses on the goodwill.

# 9. Intangibles

In HUF thousands Capitalised research and development costs		Total	
Cost:			
1 <sup>st</sup> January, 2015	209,844	209 844	
Additions	59,317	59,317	
31st December, 2015	269,161	269,161	
1st January, 2016	269,161	269,161	
31st December, 2016	269,161	269,161	
Accumulated depreciation:			
1st January, 2015	169,234	169,234	
Charge for year	19 493	19 493	
31st December, 2015	188,727	188,727	
1st January, 2016	188,727	188,727	
Charge for year	30 368	30 368	
31st December, 2016	219,095	219,095	
Net book value:			
1st January, 2015	40,610	40,610	
31st December, 2015	80,434	80,434	
31st December, 2016	50,066	50,066	

# 10. Other payables and accruals

In HUF thousands	31 <sup>st</sup> December, 2016	31 <sup>st</sup> December, 2015
VAT	363,866	197,203
Personal income tax	68,852	64,487
Other taxes	260,244	78,829
Total current tax liabilities	692,962	340,519
Accrued management bonuses	360,527	258,365
Other accruals	256,825	170,409
Of which: grant of PP&E purchase	-	52,845
Of which: accrued creditors	113,921	29,628
Social security	30,733	123,941
Salaries and wages	185,898	108,560
Advance payments from customers	24,440	37,358
Other short term liabilities	107,568	10,489
Other payables and accruals	965,991	709,122
Total current tax liabilities, other payables and accruals	1,658,953	1,049,641

Total current tax liabilities, other payables and accruals amounts to HUF 1,659 million, which increased by HUF 609 million (58%) compared to 31st December, 2015, due to the higher balance of the current tax liabilities and accruals, liabilities connected to salaries and wages.

# 11. Short term and long term loans

In HUF thousands	31st December, 2016	31st December, 2015
Bank overdraft of the Parent Company	835,529	-
Total overdrafts	835,529	-
Short term part of long term loan of subsidiaries	197,563	-
Other short term loans of subsidiaries	2,855	83
Total short term loans and overdrafts	1,035,947	83
Long term loan of subsidiary	1,632,839	_
Total investment loans and borrowings	1,632,839	-
Total loans and borrowings	2,668,786	83

The carrying value of loans and overdrafts is fair value. The balance of the Parent Company's bank overdraft at the end of 2016 is HUF 836 million. Amount of the long term loan taken during the purchase of ANY Ingatlanhasznosító Kft., that owns the real-estates was HUF 2,025 million, while HUF 1,827 million was the year-end balance, of which HUF 1,630 million was long term part and HUF 197 million was short term part.

Intercompany loans and their conditions at the balance sheet date were the following:

- ANY PLC Direct Services O.O.D.: EUR 30,710, interest rate is based on 3 months EURIBOR,
- ANY PLC ANY Ingatlanhasznosító Kft.: 80,000,000 HUF interest rate is based on 1 month BUBOR.
- Specimen Zrt. ANY PLC: HUF 73,000,000 HUF, interest rate is based on 1 month BUBOR,
- Specimen Zrt. ANYpay Fizetési Megoldások Zrt.: HUF 12,500,000 interest rate is based on 1 month BUBOR,
- Zipper Services S.R.L. Tipo Direct Serv S.R.L.: EUR 50,000, interest rate is based on 3 months EURIBOR.

# 12. Share capital

Share capital (at par value, in HUF thousands) authorized, issued and outstanding at year-end:

In HUF thousands	31st December, 2016		31st Decen	nber, 2015
	Issued	Treasury	Issued	Treasury
Registered shares	1,449,876	43,987	1,449,876	43,987
Total	1,449,876	43,987	1,449,876	43,987

The number of shares issued by the Company is 14,794,650 of which par value is HUF 98 per share.

# 13. Treasury shares

Number of treasury shares held by the Company on 31st December, 2016 is 448,842 which were purchased at an average price of HUF 1,014 per share.

# 14. Capital reserve, retained earnings, non-controlling interest

Retained earnings available for distribution are based on the unconsolidated financial statements of the Company prepared in accordance with Hungarian accounting law as opposed to these accounts prepared under IFRS. On 31<sup>st</sup> December, 2016 the financial statements of ANY PLC not consolidated, prepared in accordance with Hungarian accounting standards indicated total retained earnings of HUF 2,044,747 thousands.

Non-controlling interest is a part of the Shareholders' equity, which belongs to the owners of the subsidiaries other than the parent Company in the proportion of their ownership.

## 15. Net sales

Sales segments (in HUF thousands)	2016	2015
Security products and solutions	6,679,876	6,138,709
Card production and personalization	5,937,030	4,186,098
Form production and personalization. data processing	10,715,223	9,205,214
Traditional printing products	1,142,871	1,106,365
Other	436,120	729,631
Total net sales	24,911,120	21,366,017

## Total revenue in 2016 by countries:

Revenue by Countries (in HUF thousands)	2016	2015
Hungary	15,682,752	13,016,875
Romania	7,207,817	6,130,642
Bulgaria	1,278,301	1,240,047
Czech Republic	223,747	153,693
Slovakia	212,805	223,833
Africa	109,387	396,906
Moldavia	46,399	44,038
Albania	41,415	83,857
Germany	38,164	18,918
Iceland	18,481	17,679
Saint Vincent and Grenadine islands	14,104	_
Cyprus	10,021	5,425
Austria	8,032	762
Italy	5,881	8,694
Switzerland	2,935	2,033
Poland	2,778	4,138
The Netherlands	2,294	1,554
United Kingdom	2,218	13,547
Finland	320	1,983
Other	3,269	1,393
Total net sales	24,911,120	21,366,017

# 16. Other expenses, net

Other incomes and expenses (in HUF thousands)	2016	2015
Derecognition of provision	137,555	237
IFRS effect from ownership purchase of ANY Ingatlanhasznosító Kft.	126,104	_
Allowances received	7,957	31,125
Reversed loss in value for trade receivables	4,070	6,839
Reversed loss in value for inventories	_	97,414
Other items	57,100	32,442
Total other incomes	332,786	168,057
Loss in value for inventories	240,122	119,768
Building tax, land tax and local income tax	221,378	163,144
Provision raised	216,971	-
Fines, penalties	64,489	60,733
Loss in value for trade receivables	1,849	3,154
Other items	52,782	89,834
Total other expenses	797,591	436,633
Total	(464,805)	(268,576)

The customers' and inventories' impairment haven't been occurred in one company so the presentation of current years' impairment and impairment reversal on a net basis is not possible.

# 17. Cost of sales and selling general and administration costs

Breakdown of cost of sales and selling general and administration cost is the following:

In HUF thousands	2016	2015
Material type expenditures	16,145,257	14,345,229
Personal type expenditures	5,601,147	4,770,317
Depreciation and amortization	1,007,693	911,122
Changes in inventory and own performance	(258,357)	(286,478)
Total cost and expenditures	22,495,740	19,740,190
Cost of sales	17,219,214	15,135,453
Selling general and administration	5,276,526	4,604,737
Total direct and indirect cost of sales	22,495,740	19,740,190

The average number of employees of the Group during the year was 842 (2015: 805).

## 18. Taxation

In HUF thousands	31st December, 2016	31st December, 2015
Current year corporate income tax	212,832	141,174
Deferred tax (income) / expense	58,058	(4,846)
Total tax expense	270,890	136,301

Based on the decision of the Hungarian Parliament, 9% corporate tax rate has to be applied for the Hungarian companies from the calendar year of 2017. In case of the domestic subsidiaries we applied the new 9% corporate tax rate when calculating deferred tax. The tax liability of the foreign companies of the Group is taken into consideration with the effective tax legislation of their country of incorporation.

Under the tax legislation the Company is allowed to establish a tax-deductible development reserve. Assets acquired using this reserve then do not qualify for tax depreciation up to the value of the reserve. Therefore this is effectively a form of accelerated depreciation. Development reserves have been established based on the Company's current year and previous years pre-tax profit and a deferred tax liability has been recognized on the deferred tax effect of the accounting and tax depreciation difference of assets not connected to development reserve. The Company decreased its deferred tax liabilities by the valuation difference for treasury shares based on the Hungarian Accounting Standards.

Tax losses can be carried forward up to the next years offset future taxable profits (until its 50%). Deferred tax assets relating to tax losses are netted off against deferred tax liabilities. The company raised deferred tax asset on write-off for bad debts in 2016.

ANY PLC and its subsidiaries are subject to periodic audits by the Hungarian Tax Authority (NAV). Since the application of tax laws and regulations may be susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities. In 2015 the Parent Company was subject to a comprehensive audit by NAV (National Tax and Customs Administration) for the years 2010, 2011 and 2012 to all kind of taxes. No material misstatement was explored by the Tax Authority.

In HUF thousands	31st December, 2016	31st December, 2015
Opening deferred tax liability	247,448	301,423
Deferred tax liability due to development reserve	(774)	(46,904)
Deferred tax on accounting and tax depreciation difference of assets not connected to development reserve	88,838	481
Deferred tax arising from treasury shares valuation	277	(7,862)
Deferred tax on residual value of financial lease assets	155	310
Closing deferred tax liability	335,944	247,448
Opening deferred tax assets	4,159	6,385
Deferred tax asset on write-off for bad debts	(3,005)	(2,226)
Deferred tax asset on deferred yearly losses	32,669	_
Closing deferred tax assets	33,823	4,159
Opening deferred tax liability net	243,289	295,038
Closing deferred tax liability net	302,121	243,289

The effective income tax rate defers from the statutory income tax rate due to the following items:

In HUF thousands	31st December, 2016	31st December, 2015
Profit before tax and non-controlling interest	1,866,362	1,354,729
Tax at statutory rate of 10% (*)	186,636	135,473
Other permanent differences (net)	26,196	5,701
Corporate income tax expense	212,832	141,174

<sup>(\*)</sup> The foreign tax rules were not considered in this calculation. The differences from that method can be find in row of Other permanent differences (net). In this calculation 10% tax rate valid in 2015 has been applied.

# 19. Other comprehensive income for the year

Other comprehensive income for the year (in HUF thousands)	31st December, 2016	31 <sup>st</sup> December, 2015
Deferred tax recognized on equity instruments	(774)	46,903
Revaluation effect of P&L items in other currency than HUF based on IAS 21	(9,609)	1,192
Total other comprehensive income for the year	(10,383)	48,095

# 20. Earnings per share

Weighted average shares outstanding, net income used in the calculation of earnings per share and calculated earning per share details are set out below: (number of weighted average shares and net income is the same both at 'Basic' and 'Fully diluted' EPS calculation):

In HUF thousands	31 <sup>st</sup> December, 2016	31 <sup>st</sup> December, 2015
Weighted average shares outstanding for	14,345,808	14,345,808
Net income used in the calculation	1,202,475	931,702
Basic and diluted earnings per share:		
Basic (HUF per share)	84	65
Fully diluted (HUF per share)	84	65

# 21. Contingent liabilities

The Company has arranged bank guarantees. The guarantees largely relate to commitments under Government and corporate tenders. Guarantees are provided up to a maximum limit of HUF 750 million.

The Company reclassified HUF 659 million to the restricted reserves in 2012, in 2013, in 2014, in 2015 and in 2016 to finance future capital expenditures, which has not been utilised yet. Corporate tax base was decreased by this amount in line with the relevant Hungarian regulations under the condition, that this amount will be spent for capital expenditures in the following six years, otherwise the deducted corporate tax has to be repaid to the Hungarian Tax Authority grossed up with its fines and interests.

# 22. Short term and long term part of lease liabilities

Short term and long term financial lease principal liabilities belong to parent company and foreign subsidiary lease contracts for machineries, of which short term part is HUF 264,267 thousands and long term part is HUF 515,231 thousands, due in the next years.

	Financial lease liabilities (in HUF thousands)	31 <sup>st</sup> December, 2016	31 <sup>st</sup> December, 2015
Short term part		264,267	105,631
Long term part		515,231	207,850
Total		779,498	313,481

The book value of the leased assets is fair value. Fixed assets are the cover in Group's leasing transactions.

# 23. Remuneration of the members of the Supervisory Board and the Board of Directors

HUF 9,912 thousands remuneration was paid to the Supervisory Board, while HUF 5,440 thousands to the Board of Directors in 2016.

The following table presents the beginning and the end of the assignment of the members of the Board of Directors, the members of the Supervisory Board and the senior officers. The number of shares hold in ANY Security Printing Company PLC is also presented as at 31st December, 2016.

Type <sup>1</sup>	Name	Position	Assignment started	Assignment ends	Treasury stock owned (no.)
BD	Dr. Ákos Erdős <sup>2</sup>	Chairman of Board of Directors	1993 (*)	31 <sup>st</sup> May, 2019	2,195,253
BD	Gábor Zsámboki	Deputy Chairman of Board of Directors (**)	11 <sup>th</sup> August, 2005 (*)	31 <sup>st</sup> May, 2019	143,923
BD	György Gyergyák	Member of Board of Directors	1994 (*)	31 <sup>st</sup> May, 2019	200,000
BD	Péter Kadocsa	Member of Board of Directors	30 <sup>th</sup> April, 2010 (*)	31 <sup>st</sup> May, 2019	_
BD	Tamás Erdős³	Member of Board of Directors	31 <sup>st</sup> May, 2014	31 <sup>st</sup> May, 2019	1,000,001
BD	Erwin Fidelis Reisch	Member of Board of Directors	31 <sup>st</sup> May, 2014	31 <sup>st</sup> May, 2019	-
SB	Dr. Tamás Sárközy	Chairman of Supervisory Board	30 <sup>th</sup> March, 2007 (*)	31 <sup>st</sup> May, 2019	_
SB	Dr. Istvánné Gömöri <sup>4</sup>	Deputy Chairman of Supervisory Board	11 <sup>th</sup> August, 2005 (*)	31st May, 2019	536,703
SB	Ferenc Berkesi	Member of Supervisory Board	11 <sup>th</sup> August, 2005 (*)	31 <sup>st</sup> May, 2019	_
SB	Dr. Erzsébet Novotny	Member of Supervisory Board	30 <sup>th</sup> April, 2010 (*)	31 <sup>st</sup> May, 2019	5,320
SB	Dr. Imre Repa	Member of Supervisory Board	30 <sup>th</sup> March, 2007 (*)	31 <sup>st</sup> May, 2019	-
SB	Dr. János Stumpf	Member of Supervisory Board	19 <sup>th</sup> April, 2011 (*)	31 <sup>st</sup> May, 2019	_
SP	Gábor Zsámboki	Chief Executive Officer	1 <sup>st</sup> May, 2008	indefinite	(***)
SP	László Balla	Deputy Chief Executive Officer	1 <sup>st</sup> May, 2008	indefinite	30,190
SP	Ferenc Berkesi	Chief Security Officer	2001.	indefinite	(***)
SP	Gábor Péter	Chief Information Officer	1 <sup>st</sup> Dec, 2009	indefinite	16,194
SP	Dr. Lajos Székelyhídi	Chief Research and Development Officer	1999.	indefinite	6,900
SP	Zoltán Tóth	Chief Technical and Production Officer	1 <sup>st</sup> July, 2008	indefinite	-
Number	of shares hold, TOTAL				4,134,484

<sup>&</sup>lt;sup>1</sup> Employee in a strategic position (SP), Board of Directors member (BD), Supervisory Board member (SB).

 $<sup>^{\</sup>rm 2}~$  Dr. Ákos Erdős controls ANY shares indirectly through EG Capital LLC and Fortunarum Kft.

<sup>&</sup>lt;sup>3</sup> Tamás Erdős controls ANY shares indirectly through Digital Forest LLC.

 $<sup>^{4}\,</sup>$  Dr. Istvanné Gömöri controls ANY shares indirectly through BELU S.A.R.L.

<sup>(\*)</sup> Re-elected by the Annual General Meeting held on 31st March, 2014.

<sup>(\*\*)</sup> Gábor Zsámboki has been the Deputy Chairman of the Board of Directors since 11th August, 2014.

<sup>(\*\*\*)</sup> Number of shares shown at membership of board.

# 24. Risk management

## FOREIGN CURRENCY RISK

Among foreign currency transactions of the Group EURO based transactions are the most important ones. Foreign currency liabilities mainly occur from raw material purchases, which are hedged by the receivables from the export sales in foreign currency as a natural hedge. The balance of foreign currency receivables and liabilities are almost the same within the Group, therefore the foreign currency risk of the Group is not significant.

ANY Group	Currency	31st December, 2016	31st December, 20
Foreign currency receivables	EUR	860,464	473,046
	USD	_	1,679
	GBP	_	561
	BGN	1,292,170	1,462,833
	RON	31,364,708	23,967,533
	MDL	837,012	240,724
	DKK	_	45,095
	SEK	_	18,669
Total (in HUF thousands)		2,633,913	2,047,392
Foreign currency cash	EUR	298,788	559,442
	USD	4,579	1,679
	GBP	828	561
	BGN	1,454,527	1,185,065
	RON	6,201,369	4,546,075
	MDL	1,114,804	1,081,626
Total (in HUF thousands)		767,026	696,074
Foreign currency liabilities	EUR	1,339,712	1,231,478
	CHF	7,126	_
	BGN	871,238	1,081,232
	RON	20,275,485	16,808,387
	MDL	540,848	189,521
Total (in HUF thousands)		1,953,369	1,727,474
Impact of a possible 10% foreign exchange rate decrease in each foreign currency (in HUF thousands):			
Impact on foreign currency assets		340,094	274,347
Impact on foreign currency liabilities		(195,337)	(172,747)
Total impact of possible foreign exchange rate change		144,757	101,600

The fair value of the financial instruments approximates the book value. The Group holds no financial assets held to maturity or available for sale.

From the foreign subsidiaries and joint ventures of the Group Zipper Services S.R.L. and Zipper Data S.R.L. keep their books in Romanian Lei, TipoDirect SERV S.R.L. in Moldavian Lei, Direct Services O.O.D. in Bulgarian Leva, while Slovak Direct S.R.O. keeps its books in EURO. The balances of foreign currency assets and liabilities of the foreign subsidiaries of the Group are retranslated at the relevant national bank foreign exchange rates in the consolidated financial statements. In line with the regulation of IFRS the items of Statement of Financial Position were calculated at year end rate while items of Total Comprehensive Income were calculated at yearly average rate. The difference resulted from using different rates is disclosed in line of other comprehensive income.

#### INTEREST RATE RISK

Due to the moderate level of debts in the Group potential interest rate changes would not influence significantly the amount of interests to be paid by the Group. Based on the balance of Credits of the Group, a potential interest rate increase of 100 basis points relevant to our credits would increase our interest expenses by approximately HUF 26,688 thousands in the year 2016. (This was HUF 2,079 thousands in the year 2015.)

## LIQUIDITY RISK

The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecasts and actual cash flows and by matching the maturity profiles of financial assets and liabilities.

Liquidity risk of the Group, due to the high balance of net working capital, is low. The maturity of trade payables, lease liabilities and credits is shown in the next table:

ANY Group, FY 2016 (in HUF thousands)	In 1 month	1–3 months	3 months— 1 year	1–5 years	Over 5 years	Total
Trade payables	2,347,515	84,165	33,006	2,645	-	2,467,331
Lease liabilities	59,506	127,939	76,822	515,231	-	779,498
Credits	-	51,510	984,437	1,632,839	-	2,668,786
Other liabilities and accruals (without taxes)	497,953	89,036	379,002	_	_	965,991
Current tax liabilities	637,274	9,809	45,879	_	-	692,962
Total	3,542,248	362,459	1,519,146	2,150,715	_	7,574,568

ANY Group, FY 2015 (in HUF thousands)	In 1 month	1–3 months	3 months— 1 year	1–5 years	Over 5 years	Total
Trade payables	2,525,076	353,366	-	-	-	2,878,441
Lease liabilities	8,786	17,570	79,275	207,850	_	313,481
Credits	_	4	79	_	-	83
Other liabilities and accruals (without taxes)	450,835	251,883	6,404	_	_	709,122
Current tax liabilities	257,694	8,551	74,274	-	-	340,519
Total	3,242,391	631,374	160,032	207,850	_	4,241,647

#### **CREDIT RISK**

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties, and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. Trade receivables consist of a large number of costumers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable.

The financial discipline of the debtors of the Group is really good, which is also represented by the low portion of cumulated provision on trade receivables compared to the gross amount of trade receivables: 1.36%. (This was 1.39% in 2015.)

# 25. Significant events after the reporting period

The Consolidated Financial Statements were accepted by the Board of Directors of ANY Nyrt. on  $6^{th}$  March, 2017.

Budapest, 6th March, 2017

Gábor Zsámboki Chief Executive Officer

# Statement of Responsibility

The 2015 Annual Report of ANY Security Printing Company PLC contains true data and statements and does not conceal any fact that might have significance for the evaluation of the Company's position.

Gábor Zsámboki

Chief Executive Officer

# ANY SECURITY PRINTING COMPANY GROUP

#### **HUNGARY**

## **ANY Security Printing Company PLC**

1102 Budapest, Halom u. 5. Phone: +36 1 431 1200 Fax: +36 1 431 1220 E-mail: info@any.hu www.any.hu

#### Gyomai Kner Nyomda Zrt.

5500 Gyomaendrőd, Kossuth Lajos u. 10–12. Phone: +36 66 887 400 E-mail: knernyomda@gyomaikner.hu www.gyomaikner.hu

#### Specimen Zrt.

1102 Budapest, Halom u. 5. Phone: +36 1 434 4720 E-mail: nyomda@specimen.hu www.specimen.hu

#### ANYpay Fizetési Megoldások Zrt.

1102 Budapest, Halom u. 5. Phone: +36 1 431 1222

#### Techno-Progress Kft.

1102 Budapest, Halom u. 5. Phone: +36 1 431 1222

#### ANY Ingatlanhasznosító Kft.

1102 Budapest, Halom u. 5. Phone: +36 1 431 1222

#### **BULGARIA**

#### **DIRECT SERVICES O.O.D.**

Sofia 1839, Kremikovtsi, 272 Botevgradsko Shose Blvd. Phone: +35 92 960 9737 E-mail: office@directservices.bg

#### **ROMANIA**

#### **Zipper Services S.R.L.**

www.directservices.bg

Cluj-Napoca 400632, str. Fabricii nr. 93–103. Phone: +40 364 101 102 E-mail: office@tipodirect.ro www.tipodirect.ro

#### **SLOVAKIA**

#### Slovak Direct S.R.O.

Nové Záhrady I/11, 821 05 Bratislava Phone: +42 1 4823 5382 E-mail: info@slovakdirect.sk www.slovakdirect.sk

#### **MOLDOVA**

#### Tipo Direct Serv S.R.L.

Chişinău 2001, str. Tighina 49/3, ap. 41C Phone: +373 (22) 888-285 E-mail: chisinau@tipodirect.ro www.tipodirect.md