# Growth of the Printing Company is ensured by developments and catalysed by export

ANY Security Printing Company PLC (BSE: ANY, hereinafter referred to as "ANY PLC" or the "Company") has released its 2013 Q1-Q3 results (available on the websites <u>www.bet.hu</u>, <u>www.kozzetetelek.hu</u> and <u>www.any.hu</u>).

## SUMMARY

- Net sales of ANY PLC for Q1-Q3 2013 amounted to HUF 13.6 billion which is higher by HUF 1 billion (8%) than in the same period of previous year. Changes in case of strategic product segments were as follows: sales of security products, solutions amounted to HUF 4.9 billion, which is higher by HUF 1% compared to the basis; sales of card production, personalisation amounted to HUF 3.2 billion, which shows an increase by HUF 0.1 billion (4%) compared to the same period of last year, whilst turnover of sales segment of form production, personalisation, data processing was HUF 4.5 billion, which shows an increase of HUF 0.8 billion (22%) compared to Q1-Q3 2012. Ratio of strategic products segments in total net sales was 93% in the current period.
- Export sales of the Company exceeded HUF 4.1 billion in Q1-Q3 2013, which shows a 31% increase compared to the previous year's similar period and representing a 30% export sales ratio. Consolidated EBITDA is HUF 1,309 million, an increase of HUF 134 million (11%) compared to 2012 base period that means an EBITDA margin of 10%.
- Consolidated operating income is HUF 736 million, which is HUF 151 million (26%) higher than the profit for Q1-Q3 2012. Consolidated net income after interest income, taxation and non-controlling interest is HUF 567 million, which shows an increase of HUF 119 million (27%) compared to the same period of the previous year.

'Our advancing results on domestic and foreign markets were ensured by our document security developments and our capacity expanding investments. For continuation of our stable growth in the future, further developments are necessary but a strict cost management is also needed. Therefore we carry out our document security and mobile developments according to the market needs, hereby efficient allocation of sources is ensured that may have positive effect on the Company's profitability as well.' - commented Gábor Zsámboki, CEO of ANY Security Printing Company PLC.



The figures presented in the Company's first nine months of 2013 Interim Management Report are unaudited, consolidated ("group-level") data prepared according to International Financial Reporting Standards (IFRS).

ANY Security Printing Company PLC hereby declares that based on the item 3 of Annex 3 of the 24/2008. (VIII.15.) Regulation of the Hungarian Ministry of Finance its Interim Management Report of the first nine months of 2013 gives a true and fair view of the Company and the consolidated.

# Gábor Zsámboki

**Chief Executive Officer** 

Budapest, 15<sup>th</sup> November, 2013



# **Consolidated management report**

#### on the results and prospects of Q1-Q3 2013, and on quantitative and qualitative indicators

#### **Consolidated net sales**

The breakdown of net sales by segment is presented in the table below:

Sales segments	2012 Q1-Q3 HUF millions (A)	2013 Q1-Q3 HUF millions (B)	Change (B-A)	Change % (B/A-1)
Security products and solutions	4,875	4,900	25	0.51%
Card production and personalization	3,082	3,207	125	4.06%
Form production and personalization, data processing	3,683	4,491	808	21.94%
Traditional printing products	650	678	28	4.31%
Other	304	346	42	13.82%
Total net sales	12,594	13,622	1,028	8.16%

ANY PLC had consolidated net sales of HUF 13,622 million in Q1-Q3 2013, which is HUF 1,028 million higher than the sales for the base period.

Sales of **security products and solutions** came to HUF 4,900 million till end of September, 2013 which means an increase of HUF 25 million (1%) compared to the base period. Increasing export sales of security products compensated the significantly decreasing sales volume of tax stamps.

The Company's revenues from **card production and personalisation** totalled HUF 3,207 million in the period of reference, a HUF 125 million (4%) increase compared to the similar period in 2012. The growth of the segment was caused mainly by the higher turnover of card based document production and personalisation and the sales of bank cards with chip.

The Company's revenues from **form production**, **personalisation and data processing** came to HUF 4,491 million in Q1-Q3 2013, a HUF 808 million (22%) higher than the sales for the base period. The significant change is due to the growing sales of domestic and export form production and personalisation and the extension of supplementary logistic services.

Sales of **traditional printing products** amounted to HUF 678 million in the examined period, which means a HUF 28 million (4%) increase compared to the previous year's similar period.

**Other sales** totalled HUF 346 million till 30 September, 2013, which is an increase of HUF 42 million (14%). This segment mainly includes revenues from the sale of commercial materials and goods.



# Export sales by segment

Sales segments	2012 Q1-Q3 in HUF millions	2013 Q1-Q3 in HUF millions	Change	Change %
	(A)	(B)	(B-A)	(B/A-1)
Security products and solutions	349	437	88	25.21%
Card production and personalization	313	317	4	1.28%
Form production and personalization, data processing	2,288	3,114	826	36.10%
Traditional printing products	36	5	(31)	-86.11%
Other	139	225	86	61.87%
Total export sales	3,125	4,098	973	31.14%
Export %	24.81%	30.08%		

Export sales amounted to HUF 4,098 million in Q1-Q3 2013, which is a 31% increase compared to a year earlier, and representing a 30% export sales ratio that is higher by 5% to the yearly rate.

There was a significant growth (36%) in the field of form production, personalisation and supplementary logistic services and there was an increase in security products and solutions as well, representing a growth of 25% and HUF 437 million.



#### Income statement analysis

The table below presents the calculation of operating income according to the so-called "total cost accounting" method.

Description	2012 Q1-Q3 in HUF millions	2013 Q1-Q3 in HUF millions	Change	Change %
	(A)	(B)	(B-A)	(B/A-1)
Net sales	12,594	13,622	1,028	8.16%
Capitalized value of assets produced	206	209	3	1.46%
Material expenses	8,465	9,176	711	8.40%
Personnel expenses	2,864	3,062	198	6.91%
Depreciation	590	573	(17)	-2.88%
Other expenses	296	284	(12)	-4.05%
Operating income	585	736	151	25.81%
Net income	448	567	119	26.56%
EBITDA	1,175	1,309	134	11.40%
EBITDA margin (%)	9.33%	9.61%		

Net sales totalled HUF 13,622 million in Q1-Q3 2013, which is HUF 1,028 (8%) million increase compared to the figure for the base period.

Operating income came to HUF 736 million, a decrease of HUF 151 million (26%) compared to the same of the previous year. The Company's profitability increased due to the cost effective actions taken by the management in the previous year and increase of sales.

Gross profit totalled HUF 3,858 million, which means a 28% gross margin. General (SG&A) expenses amounted to HUF 2,836 million in on 30<sup>th</sup> September, 2013, which equals 21% of net sales. Material expenses increased by HUF 711 million (8%) in the reference period, due to the higher net sales.

The capitalized value of own performance line shows the capitalized value of assets produced and the change in inventories manufactured. These figures were driven mainly by the change in inventories in both periods presented; the most significant of these is the value of unfinished production connected with security and card products.

Personnel expenses totalled HUF 3,062 million, which is 7% higher than in the base period.

EBITDA amounted to HUF 1,309 million due to the change in operating income and depreciation, which represents an increase of HUF 134 million (11%). Therefore, the EBITDA margin amounts to 10%.

Net interest income amounted to HUF 27 million in till the end of September, 2013. Net income – after financial operations, taxation and minority interest – came to HUF 567 million in Q1-Q3 2013, an increase of 27% compared to the similar period of the previous year.



#### **Balance sheet analysis**

The Company had total assets of HUF 9,804 million on 30 September, 2013, which means an increase of 3% (HUF 309 million) compared to the previous year-end. It was mainly caused by the growth of current assets.

Receivables amounted to HUF 2,904 million which represents a HUF 473 million (20%) increase compared to the 2012 year-end figure due to the higher turnover. Cash and bank totalled HUF 1,588 million which represents a HUF 210 million decrease compared to the 2012 year-end figure mainly caused by the amount of dividend after 2012, which was paid in May, 2013.

Inventories totalled HUF 1,528 million, which is a HUF 150 million (11%) increase compared to the 31 December 2012 figure, due to purchase of strategic raw material.

Other current assets and prepayments amounted to HUF 464 million, which is a HUF 102 million increase, compared to the prior year-end figure. The balance of property, plant and equipment at the end of September 2013 was HUF 2,892 million, a decrease of 6% compared to the end of 2012.

Goodwill amounted to HUF 335 million that is the same amount as at the end of previous year.

Accounts payable totalled HUF 2,226 million, HUF 399 million (22%) increase compared to the end of December 2012, due to higher net sales. Other payables and accruals amounted to HUF 895 million, which is increased by HUF 102 million (13%) compared to the end of 2012.

The Company's balance of short term loans on 30 September, 2013 HUF 30 million, which is about the same compared to the previous year-end figure. The balance of long and short term part of lease liabilities at the end of the current period amounted to HUF 115 million, which is a HUF 153 million decrease compared to the end of previous year, due to paying off.



# Changes in equity

HUF millions	Share capital	Capital reserve	Retained earnings	Treasury shares	Total
January 1, 2012	1,450	251	4,723	(450)	5,974
Treasury Share Purchase	-	-	-	(4)	(4)
Dividend	-	-	(636)	-	(636)
Profit / (loss) for the year	-	-	448	-	448
September 30, 2012	1,450	251	4,535	(454)	5,782
January 1, 2013	1,450	251	4,632	(454)	5,879
Treasury Share Purchase	-	-	-	(1)	(1)
Dividend	-	-	(636)	-	(636)
Profit / (loss) for the year	-	-	567	-	567
September 30, 2013	1,450	251	4,563	(455)	5,809

#### Cash flow analysis

Net cash flow from operating activities amounted to HUF 1,038 million in Q1-Q3 2013. The HUF 765 million net income before taxation and non-controlling interest was increased by HUF 506 million worth of items with no actual cash flow, the most important being amortization. The change in trade receivables, inventories and liabilities decreased net cash flow from operating activities by HUF 161 million. Interest and tax payments totalled HUF -72 million in the period.

Major part of the -435 million HUF negative cash flow from investing activities mainly comprises the amounts spent on tangible asset purchases.

The cash flow from financing activities totalled -813 million HUF which was mainly affected by the dividend payment in May 2013 (HUF -636 million), leasing commitments and the changes in short and long term loans (-171 million HUF).

As a result of the above, cash and cash equivalents decreased by HUF 210 million compared to the end of 2012, and totalled HUF 1,588 million on 30 September 2013.



#### **Business environment of the Company**

ANY Security Printing Company PLC (formerly Állami Nyomda Nyrt. or State Printing House Plc) was established in 1851. It is the largest printing house in Hungary and one of the leading printing houses of the CEE region. ANY is a public limited company incorporated under the laws of the Republic of Hungary. The Company operated as a State enterprise until 1992 when it was transformed into a limited liability company (Rt.). The Company's registered office is located at Halom u.5, Budapest, District 10. ANY PLC produces security products, plastic cards, personalized business and administration forms, as

well as conventional printing products. Its international qualifications and certifications guarantee the highest level of security. The Group of ANY Security Printing consists of eight company. Apart from the domestic subsidiaries, there is a commercial office in Slovakia, and there are joint ventures in Bulgaria, Romania and Moldavia.

#### Goals and strategy of the Company

The Company offers complex solutions of document security products, plastic cards, and high-volume printing and personalisation of administration forms. The Company is the largest document security producer and personalizer of Hungary, but it also produces MasterCard and VISA bankcards for domestic and foreign banks as well. Apart from the Hungarian parent company, the joint ventures in Romania and Bulgaria also print personalized business forms, invoices, statements for banks, insurance companies and public utilities.

The strategic goal of the Company is to offer products and solutions through its document security and mobile technology developments like electronic security documents or payment solutions in line with the international standards that can help the organic growth of the ANY Group in the future.

#### Main risks of the Company, changes and uncertainties connected to them

#### Foreign currency risk

Among foreign currency transactions of ANY Security Printing Company PLC EURO based transactions are the most important ones. Foreign currency liabilities mainly occur from raw material purchases, which are hedged by the receivables form the export sales in foreign currency as a natural hedge. The balance of foreign currency receivables and liabilities are almost the same, therefore the foreign currency risk of the Company is not significant.

#### Interest rate risk

Due to the debts in ANY PLC, potential interest rate changes would not influence significantly the amount of interests to be paid by the Company.

#### <u>Liquidity risk</u>

Liquidity risk of the Company, due to the high balance of net working capital, is also low.



Significant events between 30 September 2013 and the publication of the interim management report

# 09th October, 2013 - Acquisition of share ownership by Concorde Alapkezelő Zrt.

Concorde Alapkezelő Zrt. (1123 Budapest, Alkotás u. 50., registration number: 01-10-044222) informed the Board of Directors that it increased its share ownership up to 934,266 pieces of ordinary ANY shares in the investment funds managed by it through a stock exchange share transaction on 8th October, 2013. These ordinary ANY shares represent 6.3149% of the voting right compared to the total number of shares.

## 14<sup>th</sup> October, 2013 - Change in share ownership of Genesis

Genesis Investment Management LLP (Address: Heritage Hall, Le Marchant Street, St Peter Port, Guernsey, GY1 4HY, Channel Islands, registration number: 1019491) informed the Board of Directors that it decreased its share ownership to 613,119 pieces of ordinary ANY shares in the investment funds managed by it through a stock exchange share transaction on 8th October, 2013. These ordinary ANY shares represent 4.144% of the voting right compared to the total number of shares.



Name of company:	ANY Security Printing Company PLC.	Phone:	+36 (1) 431-1228
Address of company:	Budapest, Halom u. 5. H-1102	Facsimile:	+36 (1) 431-1230
Sector of activity:	Other not specified printing	E-mail address:	karako@any.hu
Period:	1 January 2013 – 30 September 2013	Investor relations contact person:	Tamás Karakó Chief Financial Officer

# Forms related to financial statements

# PK1. General information on financial data

	Yes		No				
Audited			Х				
Consolidated	Х						
Accounting standards		Hungarian		IFRS	Х	Other	
Other:							

## PK2. Companies involved in consolidation

Name of the Company	Equity	Share of ownership	Voting right <sup>1</sup>	Classification <sup>2</sup>
Gyomai Kner Nyomda Zrt.	HUF 200,000,000	98.98%	98.98%	L
Specimen Zrt.****	HUF 100,000,000	100.00%	100.00%	L
Techno-progress Kft.	HUF 5,000,000	100.00%	100.00%	L
Tipo Direct SRL	RON 476,200	50.00%	50.00%	L*
Tipo Direct Serv SRL***	30.308 MDL	50.00%	50.00%	L
Zipper Data SRL**	1,584,110 RON	50.00%	50.00%	L*
Direct Services OOD	BGN 570,000	50.00%	50.00%	L*
Slovak Direct SRO	SKK 1,927,000	100.00%	100.00%	L

<sup>1</sup> Voting rights that entitle the holder to participate in decision making at the general meeting of the company included in consolidation.

<sup>2</sup> Fully controlled subsidiaries (L); Joint ventures (K); Associated undertakings (T)

(\*) Classification as subsidiary is the result of the co-operational agreement signed by the co-owner of the Company.

(\*\*) Zipper Data SRL is the member of consolidation circle since 1st February, 2011. The name of the company changed from GPV Mail Services SRL to Zipper Data SRL in October 2011.

(\*\*\*) 100 per cent subsidiary of Tipo Direct SRL, it has been consolidated since 1st January, 2011

(\*\*\*\*) Specimen Zrt. has been 100% owned subsidiary of ANY Security Printing Company Plc. since 1<sup>st</sup> June 2013.



# **PK3. Statement of Financial Position**

IFRS Consolidated statement of financial position (unaudited)

in HUF thousands:	31 December 2012	30 September 2013	Change	Change %
	(A)	(B)	(B-A)	(B/A-1)
Current assets				
Cash and cash equivalents	1,798,303	1,588,452	(209,851)	-11.7%
Accounts receivable	2,430,665	2,903,728	473,063	19.5%
Inventory	1,377,807	1,528,252	150,445	10.9%
Other current assets and prepayments	361,964	464,016	102,052	28.2%
Total current assets	5,968,739	6,484,448	515,709	8.6%
Non-current assets				
Property, plant and equipment	3,088,528	2,891,522	(197,006)	-6.4%
Goodwill	335,009	335,009	-	0.0%
Intangibles	79,596	64,977	(14,619)	-18.4%
Other assets	22,878	27,628	4,750	20.8%
Total non-current assets	3,526,011	3,319,136	(206,875)	-5.9%
Total assets	0.404.750	0.903.594	200 024	2 20/
l otal assets	9,494,750	9,803,584	308,834	3.3%
Current liabilities				
Trade accounts payable	1,827,280	2,226,459	399,179	21.8%
Other payables and accruals	793,441	894,956	101,515	12.8%
Short term part of lease liabilities	178,356	107,553	(70,803)	-39.7%
Short term debt	29,361	29,769	408	1.4%
Total current liabilities	2,828,438	3,258,737	430,299	15.2%
Long term liabilities				
Deferred tax liability	244,313	44,313	-	0.0%
Long term part of lease liabilities	89,671	7,425	(82,246)	-91.7%
Long term debt	7,647	5,317	(2,330)	-30.5%
Other long term liabilities	26,222	10,708	(15,514)	-59.2%
Total long term liabilities	367,853	267,763	(100,090)	-27.2%
Shareholders' equity				
Share capital	1,449,876	1,449,876	-	0.0%
Capital reserve	250,686	250,686	-	0.0%
Retained earnings	4,632,313	4,563,457	(68,856)	-1.5%
Treasury shares at cost	(453,565)	(455,049)	(1,484)	0.3%
Non controlling interest	419,149	468,114	48,965	11.7%
Total shareholders' equity	6,298,459	6,277,084	(21,375)	-0.3%
Total liabilities and shareholders' equity	9,494,750	9,803,584	308,834	3.3%



# PK4. Statement of comprehensive income

IFRS Consolidated statement of comprehensive income (unaudited)

in HUF thousands:	2012 Q1-Q3	2013 Q1-Q3	Change	Change %
	(A)	(B)	(B-A)	(B/A-1)
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Net sales	12,594,309	13,622,220	1,027,911	8.2%
Cost of sales	(9,090,636)	(9,764,170)	(673,534)	7.4%
Gross profit	3,503,673	3,858,050	354,377	10.1%
Selling general and administration	(2,622,406)	(2,836,466)	(214,060)	8.2%
Gain on sale of fixed assets	26,605	7,926	(18,679)	-70.2%
Foreign currency gains / (losses)	(75,128)	(21,284)	53,844	-71.7%
Other expense	(247,257)	(270,776)	(23,519)	9.5%
Operating income	585,487	737,450	151,963	26.0%
Interest income / (expenditures), net	21,916	27,110	5,194	23.7%
Income before tax and non controlling interest	607,403	764,560	157,157	25.9%
Income tax expense	(64,821)	(106,760)	(41,939)	64.7%
Profit after tax	542,582	657,800	115,218	21.2%
Other comprehensive income	-	-	-	-
Total comprehensive income	542,582	657,800	115,218	21.2%
Profit attributable to				
Owners of the Company	448,113	567,315	119,202	26.6%
Non controlling interests	(94,469)	(90,485)	3,984	-4.2%



## PK5. Statement of cash-flow

IFRS Consolidated statement of cash-flow (unaudited)

in HUF thousands:	2012 Q1-Q3	2013 Q1-Q3	Change	Change%
	(A)	(B)	(B-A)	(B/A-1)
Cash flows from operating activities				
Net income before taxation and non controlling interest	607,403	764,560	157,157	25.9%
Depreciation and amortisation	576,660	558,194	(18,466)	-3.2%
Amortisation of development costs	12,995	14,619	1,624	12.5%
Changes in provisions	(3,547)	9,288	12,835	-361.9%
Gain on sale of tangible assets	(26,605)	(7,926)	18,679	-70.2%
Non controlling interest changes	(53,882)	(41,519)	12,363	-22.9%
Interest expense	12,595	6,482	(6,113)	-48.5%
Interest income	(34,511)	(33,592)	919	-2.7%
Operating profit before working capital changes:	1,091,108	1,270,106	178,998	16.4%
Changes in accounts receivable and other current	967,296	(492,658)	(1,459,954)	-150.9%
Changes in inventories	21,514	(169,205)	(190,719)	-886.5%
Changes in accounts payables and accruals	101,306	501,007	399,701	394.5%
Cash provided by operations	2,181,224	1,109,250	(1,071,974)	-49.1%
Interest received), net	17,790	25,497	7,707	43.3%
Taxes paid, net	(80,711)	(97,044)	(16,333)	20.2%
Net cash provided by operating activities	2,118,303	1,037,703	(1,080,600)	-51.0%
Cash flows from investing activities				
Purchase of property, plant and equipment	(469,315)	(453,948)	15,367	-3.3%
Proceeds on disposal of sale property, plant and equipment	40,841	19,284	(21,557)	-52.8%
Net cash flow used in investing activities	(428,474)	(434,664)	(6,190)	1.4%
Cash flows from financing activities	(0.750)			
(Decrease) / increase in short term loans	(2,752)	408	3,160	-114.8%
Purchase of treasury shares	(3,898)	(1,484)	2,414	-61.9%
Increase in loans to employees	(12,008)	(4,750)	7,258	-60.4%
Decrease in long term loans	(5,505)	(17,844)	(12,339)	224.1%
Changes in capital lease obligations	(155,043)	(153,050)	1,993	-1.3%
Dividend paid	(636,170)	(636,170)	-	0.0%
Net cash flow used in financing activities	(815,376)	(812,890)	2,486	-0.3%
Increase / (decrease) in cash and cash equivalents	874,453	(209,851)	(1,084,304)	-124.0%
Cash and cash equivalents at beginning of period	388,436	1,798,303	1,409,867	363.0%
Cash and cash equivalents at end of the period	1,262,889	1,588,452	325,563	25.8%



# **PK6.** Significant items outside the balance sheet <sup>1</sup>

Description	Value (THUF)
Raiffeisen Bank Zrt, Bankguarantee to different tenders	99,545
Total:	99,545

<sup>1</sup> Financial obligations that are deemed significant for financial evaluation, but are not shown on the balance sheet (e.g. acts of honour, payment guarantees, liabilities related to charges/mortgages, etc.)

# Forms related to the ownership structure and shareholders

# RS1. Structure, stake of ownership and degree of the voting rate

	Total equity <sup>1</sup>					
Denomination of shareholders	At the beginning of the current year (January 1, 2013)			At the end of the period (September 30, 2013)		
	% <sup>2</sup>	% <sup>3</sup>	No. of shares	% <sup>2</sup>	% <sup>3</sup>	No. of shares
Domestic institutions	27.79%	28.64%	4,111,120	27.86%	28.73%	4,121,872
Foreign institutions	41.73%	43.02%	6,172,530	37.99%	39.18%	5,620,056
Domestic private individuals	10.77%	11.11%	1,593,820	10.52%	10.85%	1,556,228
Foreign private individuals	0.19%	0.20%	28,649	6.97%	7.17%	1,030,386,
Employees, managing officials	6.84%	7.06%	1,012,623	6.79%	7.01%	1,005,224
Treasury stock	3.01%	0.00%	445,742	3.03%	0.00%	448,842
Shareholder as part of the state budget <sup>4</sup>	2.88%	2.97%	425,520	2.88%	0.00%	425,520
International development institutions <sup>5</sup>	0.00%	0.00%	0	0.00%	0.00%	0
Other <sup>6</sup>	6.79%	7.00%	1,004,646	3.96%	4.09%	586,522
TOTAL:	100.00%	100.00%	14,794,650	100.00%	100.00%	14,794,650

<sup>1</sup> If the listed series equals the total equity and this fact is indicated, these fields do not have to be completed. If there are several series listed on the Budapest Stock Exchange, please specify the ownership structure in respect of each series. <sup>2</sup> Stake

<sup>3</sup> Voting rights that entitle the holder to participate in decision making at the general meeting of the issuer.

<sup>4</sup> E.g. ÁPV Rt., social security funds, municipalities, wholly state-owned companies, etc.

<sup>5</sup> E.g. EBRD, EIB, etc.

<sup>6</sup> Together with non identifiable shareholders

#### RS2. Changes of treasury shares (in pcs) in the current period

	September 30, 2012	December 31, 2012	March 31, 2013	June 30, 2013	September 30, 2013
At corporate level	445,742	445,742	445,742	445,742	448,842
Subsidiaries <sup>1</sup>	-	-	-	-	-
Total	445,742	445,742	445,742	445,742	448,842

<sup>1</sup> Companies that are consolidated and considered to be subsidiaries according to the Capital Market Act.

**RS3/1.** List of shareholders holding over 5% of shares and their introduction (at the end of the period) as per their share in proportion to the registered capital

Name	Nationality <sup>1</sup>	Activity <sup>2</sup>	Quantity (pcs)	Share (%) <sup>3</sup>	Voting rate (%) <sup>3,4</sup>	Note <sup>5</sup>
EG Capital SARL <sup>6</sup>	к	т	1,768,895	11.96%	12.33%	
Tamás Erdős	к	М	1,000,001	6.76%	6.97%	
Genesis Emerging Markets Opportunities Fund Limited	к	I	964,400	6.52%	6.72%	Financial investor
Pershing LLC	к	I	938,861	6.35%	6.54%	Financial investor

<sup>1</sup> Domestic (B), Foreign (K)

<sup>2</sup> Custodian (L), Public sector (Á), International development institute (F), Institution (I), Company (T) Private individual (M), Employee, senior officer (D)

<sup>3</sup> Figures should be rounded off to two places of decimals.

<sup>4</sup> Voting rights that entitle the holder to participate in decision making at the general meeting of the issuer.

<sup>5</sup> E.g.: strategic investor, financial investor, etc.

<sup>6</sup> The Chairman of the Board of Directors of ANY Security Printing Company PLC as owner of EG Capital SARL. has an indirect ownership.

#### Companies and their voting rights of the AEGON Group:

NAME OF THE COMPANY:	NO. OF SHARES	VOTING RIGHT
AEGON KÖZÉP-EURÓPAI RÉSZVÉNY BEFEKTETÉSI ALAP	626,741	4.37%
AEGON MAGYARORSZÁG ÁLTALÁNOS BIZTOSÍTÓ ZRT.	531,703	3.71%
AEGON ALFA SZÁRMAZTATOTT ALAP	479,813	3.34%
AEGON MO. ÖPT AEGON VK KIEGYENSÚLYOZOTT PF. (B)	371,597	2.59%
AEGON MO.BEF.ALAPKEZELŐ ZRT.	236,450	1.65%
AEGON MO. ÖPT AEGON VK SZAKÉRTŐI PF. (E)	188,453	1.31%
AEGON MONEYMAXX EXPRESSZ ABSZOLÚT HOZAMÚ BEFEKTETÉ SI ALAP	165,554	1.15%
AEGON MO. ÖPT AEGON VK NÖVEKEDÉSI PF. (D)	96,552	0.67%
TOTAL:	2,696,863	18.79%

<sup>7</sup> AEGON Magyarország Befektetési Alapkezelő Zrt., as portfolio manager authorized with voting right has control all over the ordinary shares of ANY Plc. owned in the AEGON Group. Therefore AEGON Magyarország Befektetési Alapkezelő Zrt. has cumulated voting right of 18.79%.



# Forms related to the organization and operation of the Issuer

# TSZ1. Number of employees in full time (person)

	End of prior period	Beginning of current period	End of current period
At corporal level	486	486	467
At group level	781	781	746

# TSZ2. Managing officials and employees in strategic position

Type <sup>1</sup>	Name	Position	Assignment started	Assignment ends	Treasury stock owned (no.)**
BD	Dr. Ákos Erdős (*)	Chairman of Board of Directors	1993	May 31, 2014	2,185,562
BD	György Gyergyák	Deputy chairman of Board of Directors	1994	May 31, 2014	395,624
BD	Tamás Doffek	Member of Board of Directors	May 31, 2009	May 31, 2014	7,500
BD	Péter Kadocsa	Member of Board of Directors	April 30, 2010	May 31, 2014	-
BD	Gábor Zsámboki	Member of Board of Directors	August 11, 2005	May 31, 2014	107,990
BD	Dr. György Karády	Member of Board of Directors	April 19, 2011	May 31, 2014	-
SB	Dr. Tamás Sárközy	Chairman of Supervisory Board	March 30, 2007	May 31, 2014	-
SB	Dr. Istvánné Gömöri (*)	Deputy chairman of Supervisory Board	August 11, 2005	May 31, 2014	536,703
SB	Ferenc Berkesi	Member of Supervisory Board	August 11, 2005	May 31, 2014	-
SB	Dr. Erzsébet Novotny	Member of Supervisory Board	April 30, 2010	May 31, 2014	5,320
SB	Dr. Imre Repa	Member of Supervisory Board	March 30, 2007	May 31, 2014	-
SB	Dr. János Stumpf	Member of Supervisory Board	April 19, 2011	May 31, 2014	-
SP	Gábor Zsámboki	Chief Executive Officer	May 1, 2008	indefinite	***
SP	László Balla	Deputy Chief Executive Officer	May 1, 2008	indefinite	30,190
SP	Ferenc Berkesi	Chief Security Officer	2001	indefinite	***
SP	Gábor Péter	Chief Information Officer	Dec 1, 2009	indefinite	16,194
SP	Dr. Lajos Székelyhídi	Chief Research and Development Officer	1999	indefinite	6,900
SP	Zoltán Tóth	Chief Technical and Production Officer	July 1, 2008	indefinite	-
Number of shares hold, TOTAL:				3,291,983	

<sup>1</sup> Employee in a strategic position (SP), Board of Directors member (BD), Supervisory Board member (SB)

\* Dr. Ákos Erdős controls ANY shares indirectly through EG Capital S.A.R.L. and Fortunarum Kft.

\*\* Dr. Istvanné Gömöri controls ANY shares indirectly through BELU S.A.R.L.

\*\*\* Number of shares shown above



# ST1. Announcements disclosed in the year

Date	Place of publishing	Subject, short summary
January 30 2013	ANY website, BSE's website	State Printing House Plc, Invitation and Proposal to Extraordinary General Meeting
January 31 2013	ANY website, BSE's website	Number of voting rights, share capital
February 6 2013	ANY website, BSE's website	New Name of the State Printing Company is ANY Security Printing Company PLC
February 6 2013	ANY website, BSE's website	Statue of ANY PLC effective form 1st February
February 15 2013	ANY website, BSE's website	Interim Management Report Q1-Q4 of FY 2012
February 20 2013	ANY website, BSE's website	BSE Announcement- Product list modification
February 28 2013	ANY website, BSE's website	Number of voting rights, share capital
March 1 2013	ANY website, BSE's website	Resolutions of ANY Security Printing Company PLC's Extraordinary General Meeting
March 1 2013	ANY website, BSE's website	Invitation of Annual General Meeting
March 8 2013	ANY website, BSE's website	Statement on remuneration
March 8 2013	ANY website, BSE's website	Proposals of the Annual General Meeting
March 29 2013	ANY website, BSE's website	Number of voting rights, share capital
April 9 2013	ANY website, BSE's website	Minutes of Extraordinary General Meeting
April 10 2013	ANY website, BSE's website	Resolutions of ANY Security Printing Company PLC's Annual General Meeting
April 11 2013	ANY website, BSE's website	Announcement on the order of dividend payment for the year 2012
April 17 2013	ANY website, BSE's website	Announcement on the final amount of dividend for the year 2012
April 30 2013	ANY website, BSE's website	Annual Report
April 30 2013	ANY website, BSE's website	Report on Corporate Governance 2013
April 30 2013	ANY website, BSE's website	Summary Report
April 30 2013	ANY website, BSE's website	Number of voting rights, share capital
May 15 2013	ANY website, BSE's website	Growing sales and rising profitability at the Printing Company
May 23 2013	ANY website, BSE's website	Minutes of the Annual General Meeting 2013
May 31 2013	ANY website, BSE's website	Number of voting rights, share capital
June 28 2013	ANY website, BSE's website	Number of voting rights, share capital
July 4 2013	ANY website, BSE's website	ANY Security Printing Company Plc. purchased treasury shares
July 8 2013	ANY website, BSE's website	ANY Security Printing Company Plc. purchased treasury shares
July 9 2013	ANY website, BSE's website	ANY Security Printing Company Plc. purchased treasury shares
July 10 2013	ANY website, BSE's website	Change in the ownership of senior officer and insider person
August 2 2013	ANY website, BSE's website	Number of voting rights, share capital
August 16 2013	ANY website, BSE's website	Printing Company is on its stable way of growing
August 30 2013	ANY website, BSE's website	Number of voting rights, share capital at ANY PLC



September 3 2013	ANY website, BSE's website	Share restructuring in the ownership of a senior officer
September 25 2013	ANY website, BSE's website	New voucher orders for next three years from seven European countries
September 30 2013	ANY website, BSE's website	Number of voting rights, share capital at ANY PLC
October 9 2013	ANY website, BSE's website	Acquisition of share ownership by Concorde Alapkezelő Zrt.
October 14 2013	ANY website, BSE's website	Change in share ownership of Genesis
November 4 2013	ANY website, BSE's website	Number of voting rights, share capital at ANY PLC

Announcements are published on the website of the Company, the BSE and the Hungarian Financial Authority (PSZÁF) (<u>www.any.hu</u>, <u>www.bet.hu</u>, <u>www.kozzetetelek.hu</u>).