## Growing sales and rising profitability at the Printing Company

ANY Security Printing Company PLC (BSE: ANY, hereinafter referred to as "ANY PLC" or the "Company") has released its 2013 January-March results (available on the websites www.bet.hu, www.kozzetetelek.hu and www.any.hu ).

## SUMMARY

- Net sales of ANY PLC for Q1 2013 amounted to HUF 4.4 billion which is higher by HUF 0.3 billion (8\%) than in the same period of previous year. Changes in case of strategic product segments were as follows: sales of security products, solutions exceeded to HUF 1.5 billion, which is higher by HUF 0.1 billion ( $8 \%$ ) compared to the basis year; sales of card production, personalisation exceeded to HUF 1 billion, which shows an increase by HUF 0.1 billion (12\%) compared to last year, whilst sales of segment of form production, personalisation, data processing were HUF 1.6 billion, which shows a decrease of HUF 0.1 billion (9\%) compared to Q1 2012. Ratio of strategic products segments in total net sales was $94 \%$ in base period.
- Export sales of the Company exceeded HUF 1.2 billion in Q1 2013, which shows a $9 \%$ decrease compared to the previous year, but representing a $26 \%$ export sales ratio that is equal to the yearly rate.
- Consolidated EBITDA is HUF 447 million, an increase of HUF 20 million (5\%) compared to 2012 base period that means an EBITDA margin of 10.2\%.
- Consolidated operating income is HUF 252 million, which is HUF 38 million (18\%) higher than the profit for Q1 2012. Consolidated net income after interest income, taxation and non-controlling interest is HUF 192 million, which shows an increase of HUF 39 million ( $25 \%$ ) compared to the previous year.
"Our financial indicators improved unambiguously, so we can tell to our shareholders, we closed a successful quarter. Export sales performed well and the interest in high value added bank cards also rose. Our developments that serve best our customers and the security of bank card or different security document holders finally seem to yield.
According to the Board of Directors the current share price of ANY PLC is much lower than the fair value of the Company and does not even reflect the growth opportunities. Therefore ANY PLC will do its best to increase share price by purchasing treasury shares in the future in order to create additional shareholder value." - commented Gábor Zsámboki, CEO of ANY Security Printing Company PLC.

The figures presented in the Company's Q1 2013 Interim Management Report are unaudited, consolidated ("group-level") data prepared according to International Financial Reporting Standards (IFRS).

ANY Security Printing Company PLC hereby declares that its Interim Management Report of Q1 2013 gives a true and fair view of assets and liabilities, financial position, profit and loss, the situation, improvement, performance of the Company.

## Gábor Zsámboki

Chief Executive Officer

Budapest, $15^{\text {th }}$ May, 2013

## Analysis of financial position and operating results

## Consolidated net sales

The breakdown of net sales by segment is presented in the table below:

| Sales segments | 2012 Q1 HUF <br> millions <br> (A) | 2013 Q1 HUF <br> millions <br> (B) | Change | Change \% <br> (B/A-1) |
| :--- | ---: | ---: | ---: | ---: |
| Security products and solutions | 1,375 | 1,485 | 110 | $8.00 \%$ |
| Card production and personalization | 870 | 974 | 104 | $11.95 \%$ |
| Form production and personalization, data <br> processing | 1,517 | 1,647 | 130 | $8.57 \%$ |
| Traditional printing products | 114 | 91 | $(23)$ | $-20.18 \%$ |
| Other | 192 | 193 | 1 | $0.52 \%$ |
| Total net sales | $\mathbf{4 , 0 6 8}$ | $\mathbf{4 , 3 9 0}$ | $\mathbf{3 2 2}$ | $\mathbf{7 . 9 2 \%}$ |

ANY PLC had consolidated net sales of HUF 4,390 million in Q1 2013, which is HUF 322 million higher than the sales for the base period.

Sales of security products and solutions came to HUF 1,485 million in Q1-Q3 2013 which means an increase of HUF 110 million ( $8 \%$ ) compared to the base period. Change is mainly due to the sales of document security products and services.

The Company's revenues from card production and personalisation totalled HUF 974 million in the period of reference, a HUF 104 million (12\%) increase compared to the similar period in 2012. The growth of the segment was caused mainly by the higher turnover of card production and personalisation.

The Company's revenues from form production, personalisation and data processing came to HUF 1,647 million in Q1 2013, a HUF 130 million (9\%) higher than the sales for the base period. The change is mainly due to the growing sales of domestic and export form production and personalisation.

Sales of traditional printing products amounted to HUF 91 million in January-March 2013, which means a HUF 23 million (20\%) fall compared to the previous year's similar period.

Other sales totalled HUF 193 million in Q1 2013, which is an increase of HUF 1 million (1\%). This segment mainly comprises revenues from the sale of commercial materials and goods.

## Export sales by segment

|  | 2012 Q1 <br> in HUF <br> millions | 2013 Q1 <br> in HUF <br> millions | Change | Change \% |
| :--- | ---: | ---: | ---: | ---: |
| Sales segments | (A) | (B) | (B-A) | (B/A-1) |
| Security products and solutions | 171 | 63 | $(108)$ | $-63.16 \%$ |
| Card production and personalization | 112 | 87 | $(25)$ | $-22.32 \%$ |
| Form production and personalization, data <br> processing | 871 | 937 | 66 | $7.58 \%$ |
| Traditional printing products | 12 | - | $(12)$ | $-100.00 \%$ |
| Other | 61 | $\mathbf{7 1}$ | 10 | $16.39 \%$ |
| Total export sales | $\mathbf{1 , 2 2 7}$ | $\mathbf{1 , 1 5 8}$ | $\mathbf{( 6 9 )}$ | $\mathbf{- 5 . 6 2 \%}$ |
| Export \% | $\mathbf{3 0 . 1 6 \%}$ | $\mathbf{2 6 . 3 8 \%}$ |  |  |

Export sales amounted to HUF 1,158 million in Q1 2013, which is a 6\% decrease compared to a year earlier, but representing a $26 \%$ export sales ratio that is equal to the yearly rate.

There was a significant growth ( $8 \%$ ) in the field of form production, personalisation that was counterweighted by the $63 \%$ decrease of security products and solutions because of the fall of a one-off project.

## Income statement analysis

The table below presents the calculation of operating income according to the so-called "total cost accounting" method.

| Description | 2012 Q1 <br> in HUF <br> millions | 2013 Q1 <br> in HUF <br> millions | Change | Change \% |
| :--- | ---: | ---: | ---: | ---: |
| (A) | (B) | (B-A) | (B/A-1) |  |
|  | 4,068 | 4,390 |  | 323 |
| Net sales |  |  |  | $7.94 \%$ |
|  | 22 | 88 | 66 | $300.00 \%$ |
| Capitalized value of assets produced | 2,597 | 2,887 | 290 | $11.17 \%$ |
| Material expenses | 931 | 1,003 | 72 | $7.73 \%$ |
| Personnel expenses | 213 | 195 | $(18)$ | $-8.45 \%$ |
| Depreciation | 135 | 141 | 7 | $5.22 \%$ |
| Other expenses |  | 214 | 252 |  |
|  |  |  | 38 | $17.76 \%$ |
| Operating income | 153 | 192 |  |  |
|  |  |  | 39 | $25.49 \%$ |
| Net income | 427 | 447 |  |  |
|  | $10.50 \%$ | $10.18 \%$ |  |  |
| EBITDA |  |  |  | 40 |
| EBITDA margin (\%) |  |  |  |  |

Net sales totalled HUF 4,390 million in Q1 2013, which is HUF 323 (8\%) million increase compared to the figure for the same period.
Operating income came to HUF 252 million, a decrease of HUF 38 million (18\%) compared to the first quarter of previous year. The Company's profitability was adversely affected by highest sales of strategic product segments.
Gross profit totalled HUF 1,351 million, which means a $31 \%$ gross margin. General (SG\&A) expenses amounted to HUF 959 million in Q1 2013, which equals $22 \%$ of net sales. Material expenses increased by HUF 290 million (11\%) in the reference period, due to the higher net sales.
The capitalized value of own performance line shows the capitalized value of assets produced and the change in inventories manufactured. These figures were driven mainly by the change in inventories in both periods presented; the most significant of these is the value of unfinished production connected with security and card products.

Personnel expenses totalled HUF 1,003 million, which means a 8\% growth compared to the base period. EBITDA amounted to HUF 447 million due to the change in operating income and depreciation, which represents an increase of HUF 20 million (5\%). Therefore, the EBITDA margin amounts to $10.2 \%$.
Net interest income amounted to 1 million HUF in Q1 2013. Net income - after financial operations, taxation and minority interest - came to HUF 192 million in January-March 2013, an increase of $25 \%$ compared to the similar period of previous year.

## Balance sheet analysis

The Company had total assets of HUF 9,590 million on 31 March, 2013, which means an increase of $1 \%$ (HUF 95 million) compared to the previous year-end.

Receivables amounted to HUF 2,791 million which represents a HUF 361 million (15\%) increase compared to the 2012 year-end figure. Cash and bank totalled HUF 1,673 million which represents a HUF 126 million decrease compared to the 2012 year-end figure.

Inventories totalled HUF 1,395 million, which is a HUF 17 million (1\%) increase compared to the 31 December 2012 figure.

Other current assets and prepayments amounted to HUF 330 million, which is a HUF 32 million fall, compared to the prior year-end figure. The balance of property, plant and equipment at the end of March 2013 was HUF 2,967 million, a decrease of 4\% compared to the end of 2012.

Goodwill amounted to HUF 335 million that is the same amount as at the end of previous year.
Accounts payable totalled HUF 1,841 million, HUF 14 million (1\%) higher compared to the end of December 2012. Other payables and accruals amounted to HUF 698 million, which fell by HUF 96 million (12\%) compared to the end of 2012.
The Company did not have any short term loans on $31^{\text {st }}$ March, 2013, which means a fall of HUF 29 million compared to the previous year-end figure. The balance of long and short term part of lease liabilities at the end of the current period amounted to HUF 244 million, which is a HUF 24 million decrease compared to the end of previous year, due to paying off.

## Changes in equity

| HUF millions | Share <br> capital | Capital <br> reserve | Retained <br> earnings | Treasury <br> shares | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| January 1, 2013 | 1,450 | 251 | 4,632 | $(454)$ | 5,879 |
| Treasury Share Purchase | - | - | - | - | - |
| Dividend | - | - | - | - | - |
| Profit / (loss) for the year | - | - | 192 | - | 192 |
| March 31, 2013 | $\mathbf{1 , 4 5 0}$ | $\mathbf{2 5 1}$ | $\mathbf{4 , 8 2 4}$ | $\mathbf{( 4 5 4 )}$ | $\mathbf{6 , 0 7 1}$ |

## Cash flow analysis

Net cash flow from operating activities amounted to HUF 19 million in Q1 2013. The HUF 253 million net income before taxation and non-controlling interest was increased by HUF 206 million worth of items with no actual cash flow, the most important being depreciation and amortization. The change in trade receivables, inventories and liabilities decreased net cash flow from operating activities by HUF 420 million. Interest and tax payments totalled HUF -20 million in the period.

Major part of the -77 million HUF negative cash flow from investing activities mainly comprises the amounts spent on tangible asset purchases.

The cash flow from financing activities totalled -68 million HUF which was mainly affected by the lease payment (HUF -24 million) and the changes in short and long term loans ( -43 million HUF).

As a result of the above, cash and cash equivalents increased by HUF 126 million compared to the end of 2012, and totalled HUF 1,673 million on 31 March 2013.

Significant events between 31 March 2013 and the publication of the interim management report

There was no significant event between March 31, 2013 and the publication of the interim management report.

| Name of company: | ANY Security Printing Company PLC. | Phone: | $+36(1) 431-1228$ |
| :--- | :--- | :--- | ---: |
| Address of <br> company: | Budapest, Halom u. 5. H-1102 | Facsimile: | $+36(1) 431-1230$ |
| Sector of activity: | Other not specified printing | E-mail address: | karako@any.hu |
| Period: | 1 January 2013 - <br> 31 March 2013 | Investor relations contact <br> person: | Tamás Karakó <br> Chief Financial Officer |

## Forms related to financial statements

## PK1. General information on financial data

|  | Yes |  | No |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Audited |  |  | X |  |  |  |  |
| Consolidated | X |  |  |  |  |  |  |
| Accounting standards |  | Hungarian |  | IFRS | X | Other |  |
| Other: $\ldots \ldots \ldots . . . . . . . . . . . . . . . . . . ~$ |  |  |  |  |  |  |  |

PK2. Companies involved in consolidation

| Name of the Company | Equity | Share of ownership | Voting right $^{\mathbf{1}}$ | Classification $^{\mathbf{2}}$ |
| :--- | :---: | :---: | :---: | :---: |
| Gyomai Kner Nyomda Zrt. | HUF 200,000,000 | $98.98 \%$ | $98.98 \%$ | L |
| Specimen Zrt. | HUF 100,000,000 | $90.00 \%$ | $90.00 \%$ | L |
| Techno-progress Kft. | HUF 5,000,000 | $100.00 \%$ | $100.00 \%$ | L |
| Tipo Direct SRL | RON 476,200 | $50.00 \%$ | $50.00 \%$ | $\mathrm{~L}^{*}$ |
| Tipo Direct Serv SRL*** | 30.308 MDL | $50.00 \%$ | $50.00 \%$ | L |
| Zipper Data SRL** | $1,584,110 \mathrm{RON}$ | $50.00 \%$ | $50.00 \%$ | $\mathrm{~L}^{*}$ |
| Direct Services OOD | BGN 570,000 | $50.00 \%$ | $50.00 \%$ | $\mathrm{~L}^{*}$ |
| Slovak Direct SRO | SKK 1,927,000 | $100.00 \%$ | $100.00 \%$ | L |

[^0]PK3. Statement of Financial Position
IFRS Consolidated statement of financial position (unaudited)

| in HUF thousands: | 31 December 2012 <br> (A) | 31 March 2013 <br> (B) | Change (B-A) | Change \% <br> (B/A-1) |
| :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |
| Cash and cash equivalents | 1,798,303 | 1,672,622 | $(125,681)$ | -7.0\% |
| Accounts receivable | 2,430,665 | 2,791,415 | 360,750 | 14.8\% |
| Inventory | 1,377,807 | 1,395,062 | 17,255 | 1.3\% |
| Other current assets and prepayments | 361,964 | 330,222 | $(31,742)$ | -8.8\% |
| Total current assets | 5,968,739 | 6,189,321 | 220,582 | 3.7\% |
|  |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment | 3,088,528 | 2,967,098 | $(121,430)$ | -3.9\% |
| Goodwill | 335,009 | 335,009 |  | 0.0\% |
| Intangibles | 79,596 | 74,723 | $(4,873)$ | -6.1\% |
| Other assets | 22,878 | 23,432 | 554 | 2.4\% |
| Total non-current assets | 3,526,011 | 3,400,262 | $(125,749)$ | -3.6\% |
|  |  |  |  |  |
| Total assets | 9,494,750 | 9,589,583 | 94,833 | 1.0\% |
|  |  |  |  |  |
| Current liabilities |  |  |  |  |
| Trade accounts payable | 1,827,280 | 1,841,056 | 13,776 | 0.8\% |
| Other payables and accruals | 793,441 | 697,897 | $(95,544)$ | -12.0\% |
| Short term part of lease liabilities | 178,356 | 191,981 | 13,625 | 7.6\% |
| Short term debt | 29,361 | 138 | $(29,223)$ | -99.5\% |
| Total current liabilities | 2,828,438 | 2,731,072 | $(97,366)$ | -3.4\% |
|  |  |  |  |  |
| Long term liabilities |  |  |  |  |
| Deferred tax liability | 244,313 | 244,313 | - | 0.0\% |
| Long term part of lease liabilities | 89,671 | 51,715 | $(37,956)$ | -42.3\% |
| Long term debt | 7,647 | 7,133 | (514) | -6.7\% |
| Other long term liabilities | 26,222 | 12,564 | $(13,658)$ | -52.1\% |
| Total long term liabilities | 367,853 | 315,725 | $(52,128)$ | -14.2\% |
|  |  |  |  |  |
| Shareholders' equity |  |  |  |  |
| Share capital | 1,449,876 | 1,449,876 | - | 0.0\% |
| Capital reserve | 250,686 | 250,686 | - | 0.0\% |
| Retained earnings | 4,632,313 | 4,823,917 | 191,604 | 4.1\% |
| Treasury shares at cost | $(453,565)$ | $(453,565)$ | - | 0.0\% |
| Non controlling interest | 419,149 | 471,872 | 52,723 | 12.6\% |
| Total shareholders' equity | 6,298,459 | 6,542,786 | 244,327 | 3.9\% |
|  |  |  |  |  |
| Total liabilities and shareholders' equity | 9,494,750 | 9,589,583 | 94,833 | 1.0\% |

PK4. Statement of comprehensive income
IFRS Consolidated statement of comprehensive income (unaudited)

| in HUF thousands: | 2012 Q1 <br> (A) | $2013 \text { Q1 }$ <br> (B) | Change (B-A) | Change \% <br> (B/A-1) |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 4,068,457 | 4,389,857 | 321,400 | 7.9\% |
| Cost of sales | $(2,789,646)$ | $(3,038,376)$ | $(248,730)$ | 8.9\% |
| Gross profit | 1,278,811 | 1,351,481 | 72,670 | 5.7\% |
| Selling general and administration | $(929,537)$ | $(958,525)$ | $(28,988)$ | 3.1\% |
| Gain on sale of fixed assets | 26 | 1,536 | 1,510 | 5807.7\% |
| Foreign currency gains / (losses) | $(27,433)$ | 4,892 | 32,325 | -117.8\% |
| Other expense | $(107,424)$ | $(147,539)$ | $(40,115)$ | 37.3\% |
| Operating income | 214,443 | 251,845 | 37,402 | 17.4\% |
| Interest income / (expenditures), net | 5,743 | 1,372 | $(4,371)$ | -76.1\% |
| Income before tax and non controlling interest | 220,186 | 253,217 | 33,031 | 15.0\% |
| Income tax expense | $(23,079)$ | $(27,244)$ | $(4,165)$ | 18.0\% |
| Profit after tax | 197,107 | 225,973 | 28,866 | 14.6\% |
| Non controlling interest | $(44,524)$ | $(34,369)$ | 10,155 | -22.8\% |
| Net income | 152,583 | 191,604 | 39,021 | 25.6\% |

## PK5. Statement of cash-flow

IFRS Consolidated statement of cash-flow (unaudited)

| in HUF thousands: | 2012 Q1 <br> (A) | $2013 \text { Q1 }$ <br> (B) | Change (B-A) | Change\% <br> (B/A-1) |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net income before taxation and non controlling interest | 220,186 | 253,217 | 33,031 | 15.0\% |
| Depreciation and amortisation | 212,591 | 190,453 | $(22,138)$ | -10.4\% |
| Amortisation of development costs |  | 4,873 | 4,873 |  |
| Changes in provisions | 3,945 | $(4,497)$ | $(8,442)$ | -214.0\% |
| Gain on sale of tangible assets | (26) | $(1,536)$ | $(1,510)$ | 5807.7\% |
| Non controlling interest changes | $(37,915)$ | 18,354 | 56,269 | -148.4\% |
| Interest expense | 4,716 | 12,681 | 7,965 | 168.9\% |
| Interest income | $(10,459)$ | $(14,052)$ | $(3,593)$ | 34.4\% |
| Operating profit before working capital changes: | 393,038 | 459,493 | 66,455 | 16.9\% |
| Changes in accounts receivable and other current assets | 132,371 | $(321,364)$ | $(453,735)$ | -342.8\% |
| Changes in inventories | $(29,835)$ | $(17,255)$ | 12,580 | -42.2\% |
| Changes in accounts payables and accruals | 196,523 | $(81,453)$ | $(277,976)$ | -141.4\% |
| Cash provided by operations | 692,097 | 39,421 | $(652,676)$ | -94.3\% |
| Interest received / (paid), net | 6,914 | $(2,199)$ | $(9,113)$ | -131.8\% |
| Taxes paid, net | $(25,063)$ | $(17,961)$ | 7,102 | -28.3\% |
| Net cash provided by operating activities | 673,948 | 19,261 | $(654,687)$ | -97.1\% |
| Cash flows from investing activities |  |  |  |  |
| Purchase of property, plant and equipment | $(108,259)$ | $(81,141)$ | 27,118 | -25.0\% |
| Proceeds on disposal of sale property, plant and equipment | 2,394 | 4,479 | 2,085 | 87.1\% |
| Development costs | 3,249 |  | $(3,249)$ | -100.0\% |
| Net cash flow used in investing activities | $(102,616)$ | $(76,662)$ | 25,954 | -25.3\% |
| Cash flows from financing activities |  |  |  |  |
|  |  |  |  |  |
| Increase / (decrease) in short term loans | 37,979 $(3,898)$ | $(29,223)$ | $(67,202)$ 3,898 | -176.9\% |
| Increase in loans to employees | $(7,326)$ | (554) | 6,772 | -92.4\% |
| Increase / (decrease) in long term loans | 6,386 | $(14,172)$ | $(20,558)$ | -321.9\% |
| Changes in capital lease obligations | $(68,417)$ | $(24,331)$ | 44,086 | -64.4\% |
| Net cash flow used in financing activities | $(35,276)$ | $(68,280)$ | $(33,004)$ | 93.6\% |
|  |  |  |  |  |
| Increase / (decrease) in cash and cash equivalents | 536,056 | $(125,681)$ | $(661,737)$ | -123.4\% |
| Cash and cash equivalents at beginning of period | 388,436 | 1,798,303 | 1,409,867 | 363.0\% |
| Cash and cash equivalents at end of the period | 924,492 | 1,672,622 | 748,130 | 80.9\% |

PK6. Significant items outside the balance sheet ${ }^{1}$

| Description | Value (THUF) |
| :--- | ---: |
| Raiffeisen Bank Zrt, Bankguarantee to different tenders | 49,573 |
| Total: | $\mathbf{4 9 , 5 7 3}$ |

[^1]Forms related to the ownership structure and shareholders
RS1. Structure, stake of ownership and degree of the voting rate

| Denomination of shareholders | Total equity ${ }^{1}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | At the beginning of the current year (January 1, 2013) |  |  | At the end of the period (March 31, 2013) |  |  |
|  | \% ${ }^{2}$ | $\%^{3}$ | No. of shares | \% ${ }^{2}$ | $\%^{3}$ | No. of shares |
| Domestic institutions | 27.79\% | 28.64\% | 4,111,120 | 26.52\% | 27.35\% | 3,923,831 |
| Foreign institutions | 41.73\% | 43.02\% | 6,172,530 | 44.06\% | 45.41\% | 6,517,937 |
| Domestic private individuals | 10.77\% | 11.11\% | 1,593,820 | 10.80\% | 11.14\% | 1,598,325 |
| Foreign private individuals | 0.19\% | 0.20\% | 28,649 | 0.20\% | 0.20\% | 28,985 |
| Employees, managing officials | 6.84\% | 7.06\% | 1,012,623 | 6.85\% | 7.07\% | 1,014,032 |
| Treasury stock | 3.01\% | 0.00\% | 445,742 | 3.01\% | 0.00\% | 445,742 |
| Shareholder as part of the state budget ${ }^{4}$ | 2.88\% | 2.97\% | 425,520 | 2.88\% | 2.97\% | 425,520 |
| International development institutions ${ }^{5}$ | 0.00\% | 0.00\% | 0 | 0.00\% | 0.00\% | 0 |
| Other ${ }^{6}$ | 6.79\% | 7.00\% | 1,004,646 | 5.68\% | 5.86\% | 840,278 |
| TOTAL: | 100.00\% | 100.00\% | 14,794,650 | 100.00\% | 100.00\% | 14,794,650 |

${ }^{1}$ If the listed series equals the total equity and this fact is indicated, these fields do not have to be completed. If there are several series listed on the Budapest Stock Exchange, please specify the ownership structure in respect of each series.
${ }^{2}$ Stake
${ }^{3}$ Voting rights that entitle the holder to participate in decision making at the general meeting of the issuer.
${ }^{4}$ E.g. ÁPV Rt., social security funds, municipalities, wholly state-owned companies, etc.
${ }^{5}$ E.g. EBRD, EIB, etc.
${ }^{6}$ Together with non identifiable shareholders

RS2. Changes of treasury shares (in pcs) in the current period

|  | March 31, 2012 | June 30, 2012 | September 30, <br> 2012 | December 31, <br> 2012 | March 31, 2013 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| At corporate level | 445,742 | 445,742 | 445,742 | 445,742 | 445,742 |
| Subsidiaries ${ }^{1}$ | - | - | - | - | - |
| Total | 445,742 | 445,742 | 445,742 | 445,742 | 445,742 |

${ }^{1}$ Companies that are consolidated and considered to be subsidiaries according to the Capital Market Act.

RS3/1. List of shareholders holding over $5 \%$ of shares and their introduction (at the end of the period) as per their share in proportion to the registered capital

| Name | Nationality ${ }^{\mathbf{1}}$ | Activity $^{\mathbf{2}}$ | Quantity (pcs) | Share (\%) ${ }^{\mathbf{3}}$ | Voting rate <br> $(\%)^{3,4}$ | Note $^{\mathbf{5}}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| EG Capital SA ${ }^{6}$ | K | T | $3,185,563$ | $21.53 \%$ | $22.20 \%$ |  |
| Genesis Emerging <br> Markets Opportunities <br> Fund Limited | K | I | 964,400 | $6.52 \%$ | $6.72 \%$ | Financial <br> investor |
| Pershing LLC | K | I | 793,625 | $5.36 \%$ | $5.53 \%$ | Financial <br> investor |

${ }^{1}$ Domestic (B), Foreign (K)
${ }^{2}$ Custodian (L), Public sector (Á), International development institute (F), Institution (I), Company (T) Private individual (M), Employee, senior officer (D)
${ }^{3}$ Figures should be rounded off to two places of decimals.
${ }^{4}$ Voting rights that entitle the holder to participate in decision making at the general meeting of the issuer.
${ }^{5}$ E.g.: strategic investor, financial investor, etc.
${ }^{6}$ The Chairman of the Board of Directors of ANY Security Printing Company PLC as owner of EG Capital SA. has an indirect ownership.

Companies and their voting rights of the AEGON Group:

| NAME OF THE COMPANY: | NO. OF SHARES | VOTING RIGHT |
| :--- | ---: | ---: |
| AEGON KÖZÉP-EURÓPAI RÉSZVÉNY BEFEKTETÉSI ALAP | 626,741 | $4.37 \%$ |
| AEGON MAGYARORSZÁG ÁLTALÁNOS BIZTOSíTÓ ZRT. | 531,703 | $3.71 \%$ |
| AEGON ATTICUS ALFA SZÁRMAZTATOTT BEFEKTETÉSI ALAP | 479,813 | $3.34 \%$ |
| AEGON MO. ÖPT AEGON VK KIEGYENSÚLYOZOTT PF. (B) | 371,597 | $2.59 \%$ |
| AEGON MO.BEF.ALAPKEZELÖ ZRT. |  |  |
| AEGON MO. ÖPT AEGON VK SZAKÉRTÖI PF. (E) | 236,450 | $1.65 \%$ |
| AEGON MONEYMAXX EXPRESSZ VEGYES BEFEKTETÉSI ALAP | 188,453 | $1.31 \%$ |
| AEGON MO. ÖPT AEGON VK NÖVEKEDÉSI PF. (D) | 165,554 | $1.15 \%$ |
| TOTAL: | 96,552 | $\mathbf{0 . 6 7 \%}$ |

${ }^{7}$ AEGON Magyarország Befektetési Alapkezelő Zrt., as portfolio manager authorized with voting right has control all over the ordinary shares of ANY Plc. owned in the AEGON Group. Therefore AEGON Magyarország Befektetési Alapkezelő Zrt. has cumulated voting right of $18.79 \%$.

Forms related to the organization and operation of the Issuer
TSZ1. Number of employees in full time (person)

|  | End of prior period | Beginning of current <br> period | End of current <br> period |
| :--- | :---: | :---: | :---: |
| At corporal level | 486 | 486 | 457 |
| At group level | 781 | 781 | 740 |

TSZ2. Managing officials and employees in strategic position

| Type ${ }^{1}$ | Name | Position | Assignment started | Assignment ends | Treasury stock owned (no.)** |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BD | Dr. Ákos Erdős (*) | Chairman of Board of Directors | 1993 | May 31, 2014 | 3,185,563 |
| BD | György Gyergyák | Deputy chairman of Board of Directors | 1994 | May 31, 2014 | 395,624 |
| BD | Tamás Doffek | Member of Board of Directors | May 31, 2009 | May 31, 2014 | 7,500 |
| BD | Péter Kadocsa | Member of Board of Directors | April 30, 2010 | May 31, 2014 |  |
| BD | Gábor Zsámboki | Member of Board of Directors | August 11, 2005 | May 31, 2014 | 107,990 |
| BD | Dr. György Karády | Member of Board of Directors | April 19, 2011 | May 31, 2014 |  |
| SB | Dr. Tamás Sárközy | Chairman of Supervisory Board | March 30, 2007 | May 31, 2014 |  |
| SB | Dr. Istvánné Gömöri (*) | Deputy chairman of Supervisory Board | August 11, 2005 | May 31, 2014 | 536,703 |
| SB | Ferenc Berkesi | Member of Supervisory Board | August 11, 2005 | May 31, 2014 |  |
| SB | Dr. Erzsébet Novotny | Member of Supervisory Board | April 30, 2010 | May 31, 2014 | 5,320 |
| SB | Dr. Imre Repa | Member of Supervisory Board | March 30, 2007 | May 31, 2014 |  |
| SB | Dr. János Stumpf | Member of Supervisory Board | April 19, 2011 | May 31, 2014 |  |
| SP | Gábor Zsámboki | Chief Executive Officer | May 1, 2008 | indefinite | *** |
| SP | László Balla | Deputy Chief Executive Officer | May 1, 2008 | indefinite | 30,190 |
| SP | Ferenc Berkesi | Chief Security Officer | 2001 | indefinite | *** |
| SP | Gábor Péter | Chief Information Officer | Dec 1, 2009 | indefinite | 16,194 |
| SP | Dr. Lajos Székelyhídi | Chief Research and Development Officer | 1999 | indefinite | 6,900 |
| SP | Zoltán Tóth | Chief Technical and Production Officer | July 1, 2008 | indefinite |  |
| Number of shares hold, TOTAL: |  |  |  |  | 4,291,984 |

${ }^{1}$ Employee in a strategic position (SP), Board of Directors member (BD), Supervisory Board member (SB)

* Dr. Ákos Erdös controls ANY shares indirectly through EG Capital SA.
** Dr. Istvanné Gömöri controls ANY shares indirectly through BELU S.A.R.L.
*** Number of shares shown above

ST1. Extraordinary announcements disclosed in the year

| Date | Place of publishing | Subject, short summary |
| :---: | :---: | :---: |
| January 302013 | ANY website, BSE's website | State Printing House Plc, Invitation and Proposal to Extraordinary General Meeting |
| January 312013 | ANY website, BSE's website | Number of voting rights, share capital |
| February 62013 | ANY website, BSE's website | New Name of the State Printing Company is ANY Security Printing Company PLC |
| February 62013 | ANY website, BSE's website | Statue of ANY PLC effective form 1st February |
| February 152013 | ANY website, BSE's website | Interim Management Report Q1-Q4 of FY 2012 |
| February 202013 | ANY website, BSE's website | BSE Announcement- Product list modification |
| February 282013 | ANY website, BSE's website | Number of voting rights, share capital |
| March 12013 | ANY website, BSE's website | Resolutions of ANY Security Printing Company PLC's Extraordinary General Meeting |
| March 12013 | ANY website, BSE's website | Invitation of Annual General Meeting |
| March 82013 | ANY website, BSE's website | Statement on remuneration |
| March 82013 | ANY website, BSE's website | Proposals of the Annual General Meeting |
| March 292013 | ANY website, BSE's website | Number of voting rights, share capital |
| April 92013 | ANY website, BSE's website | Minutes of Extraordinary General Meeting |
| April 102013 | ANY website, BSE's website | Resolutions of ANY Security Printing Company PLC's Annual General Meeting |
| April 112013 | ANY website, BSE's website | Announcement on the order of dividend payment for the year 2012 |
| April 172013 | ANY website, BSE's website | Announcement on the final amount of dividend for the year 2012 |
| April 302013 | ANY website, BSE's website | Annual Report |
| April 302013 | ANY website, BSE's website | Report on Corporate Governance 2013 |
| April 302013 | ANY website, BSE's website | Summary Report |
| April 302013 | ANY website, BSE's website | Number of voting rights, share capital |

Announcements are published on the website of the Company, the BSE and the Hungarian Financial Authority (PSZÁF) (www.any.hu, www.bet.hu, www.kozzetetelek.hu).


[^0]:    ${ }^{1}$ Voting rights that entitle the holder to participate in decision making at the general meeting of the company included in consolidation.
    ${ }^{2}$ Fully controlled subsidiaries (L); Joint ventures (K); Associated undertakings (T)
    ${ }^{*}$ ) Classification as subsidiary is the result of the co-operational agreement signed by the co-owner of the Company.
    ${ }^{(* *)}$ Zipper Data SRL is the member of consolidation circle since 1st February, 2011. The name of the company changed from GPV
    Mail Services SRL to Zipper Data SRL in October 2011.
    ${ }^{(* * *)} 100$ per cent subsidiary of Tipo Direct SRL, it has been consolidated since 1st January, 2011

[^1]:    ${ }^{1}$ Financial obligations that are deemed significant for financial evaluation, but are not shown on the balance sheet (e.g. payment guarantees, liabilities related to charges/mortgages, etc.)

